

NET Detergent Joint-Stock Company

Quarterly Financial statements for the period ended
31 March 2024



NET Detergent Joint-Stock Company Corporate Information

Business Registration Certificate No,

3600642822

1 July 2003

The Company's Business Registration Certificate has been amended several times, the most recent of which is by Business Registration Certificate No, 3600642822 dated 5 March 2024. The Business Registration Certificate and its amendments were issued by the Department of Planning and Investment of Dong Nai Province.

Board of Directors

Mr. Truong Cong Thang	Chairman
Ms. Nguyen Hoang Yen	Member
Mr. Huynh Viet Thang	Member
Mr. Tran Quoc Cuong	Member
Mr. Nguyen Hong Hai	Member (from 17 April 2024)
Ms. Nguyen Thi Phuong Thuy	Member (until 16 April 2024)
Mr. Vu Quoc Tuan	Member
Ms. Luu Thanh Hong	Member

Audit Committee

Mr. Huynh Viet Thang	Chairman
Ms. Luu Thanh Hong	Member (from 17 April 2024)
Ms. Nguyen Thi Phuong Thuy	Member (until 16 April 2024)

Board of Management

Mr. Mai Duc Lam	General Director (from 1 March 2024)
Mr. Phan Trong Chinh	General Director (until 29 February 2024)
Mr. Pham Quoc Cuong	Deputy General Director/ Production Director
Mr. Cao Tran Dang Khoa	Quality Director

Registered Office

D4 Street, Loc An - Binh Son Industrial Park
Binh Son Commune, Long Thanh District
Dong Nai Province
Vietnam

NET Detergent Joint-Stock Company
Balance sheet as at 31 March 2024

Form B 01a – DN
(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/3/2024 VND	1/1/2024 VND
ASSETS				
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		629,072,545,681	625,160,914,563
Cash and cash equivalents	110	6	216,506,238,189	263,529,637,698
Cash	111		24,506,238,189	19,029,637,698
Cash equivalents	112		192,000,000,000	244,500,000,000
Short-term financial investments	120		168,000,000,000	119,000,000,000
Held-to-maturity investments	123	7	168,000,000,000	119,000,000,000
Accounts receivable – short-term	130		30,318,023,842	66,690,256,372
Accounts receivable from customers	131	8	26,394,195,207	62,611,417,844
Prepayments to suppliers – short-term	132		2,990,409,803	1,601,744,485
Other short-term receivables	136	9	933,418,832	2,477,094,043
Inventories	140	10	211,303,227,899	175,459,650,739
Inventories	141		219,669,251,947	196,572,990,214
Allowance for inventories	149		(8,366,024,048)	(21,113,339,475)
Other current assets	150		2,945,055,751	481,369,754
Short-term prepaid expenses	151		2,135,546,233	479,295,288
Deductible value added tax	152		809,509,518	2,074,466

The accompanying notes are an integral part of these financial statements

NET Detergent Joint-Stock Company
Balance sheet as at 31 March 2024 (continued)

Form B 01a – DN
*(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/3/2024 VND	1/1/2024 VND
Long-term assets (200 = 220 + 230 + 240 + 250 + 260)	200		271,425,741,365	268,653,284,857
Fixed assets	220		209,425,495,818	209,729,591,479
Tangible fixed assets	221	11	205,215,362,976	209,439,049,788
<i>Cost</i>	222		399,166,304,055	400,512,388,310
<i>Accumulated depreciation</i>	223		(193,950,941,079)	(191,073,338,522)
Intangible fixed assets	227	12	4,210,132,842	290,541,691
<i>Cost</i>	228		4,531,881,407	549,000,000
<i>Accumulated amortisation</i>	229		(321,748,565)	(258,458,309)
Investment property	230	13	5,345,839,119	5,749,808,985
Cost	231		34,505,676,919	34,505,676,919
Accumulated depreciation	232		(29,159,837,800)	(28,755,867,934)
Long-term work in progress	240		7,576,986,414	8,008,841,929
Construction in progress	242		7,576,986,414	8,008,841,929
Long-term financial investments	250		-	-
Equity investments in other entities	253		716,390,400	716,390,400
Allowance for diminution in the value of long-term financial investments	254		(716,390,400)	(716,390,400)
Other long-term assets	260		49,077,420,014	45,165,042,464
Long-term prepaid expenses	261	14	42,718,833,564	43,273,076,919
Deferred tax assets	262		6,358,586,450	1,891,965,545
TOTAL ASSETS (270 = 100 + 200)	270		900,498,287,046	893,814,199,420

The accompanying notes are an integral part of these financial statements

NET Detergent Joint-Stock Company
Balance sheet as at 31 March 2024 (continued)

Form B 01a – DN
*(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

	Code Note	31/3/2024 VND	1/1/2024 VND
RESOURCES			
LIABILITIES (300 = 310 + 330)	300	420,250,320,482	459,519,739,914
Current liabilities	310	418,936,814,397	459,341,029,914
Accounts payable to suppliers			
– short-term	311 15	165,896,132,473	157,056,143,754
Advances from customers – short-term	312	7,410,943,763	7,812,041,961
Taxes payable to State Treasury	313 16	14,946,178,829	12,320,435,052
Payables to employees	314	4,174,561,614	46,273,051
Accrued expenses	315 17	32,600,909,280	62,120,556,294
Other short-term payables	319 18	1,407,761,511	645,022,789
Short-term borrowings	320 19	186,527,238,114	213,367,468,200
Bonus and welfare funds	322	5,973,088,813	5,973,088,813
Long-term liabilities	330	1,313,506,085	178,710,000
Other payables – long-term	337	100,000,000	178,710,000
Long-term provisions	342	1,213,506,085	-
EQUITY (400 = 410)	400	480,247,966,564	434,294,459,506
Owners' equity	410 20	480,247,966,564	434,294,459,506
Share capital	411 21	223,983,740,000	223,983,740,000
Investment and development fund	418 22	28,929,813,094	28,929,813,094
Undistributed profits after tax	421	227,334,413,470	181,380,906,412
- Undistributed profits after tax brought forward	421a	181,380,906,412	2,946,148,174
- Undistributed profit after tax for the current period/prior period	421b	45,953,507,058	178,434,758,238
TOTAL RESOURCES (440 = 300 + 400)	440	900,498,287,046	893,814,199,420

19 April 2024

Prepared by:



Nguyen Thi Thuy Dieu
General Accountant

Approved by:



Nguyen Thanh Luan
Chief Accountant



Mai Duc Lam
General Director

The accompanying notes are an integral part of these financial statements

NET Detergent Joint-Stock Company
Statement of income for the period ended 31 March 2024

Form B 02a – DN
*(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND
Revenue from sales of goods and provision of services	01	24	369,986,103,428	405,988,525,118	369,986,103,428	405,988,525,118
Revenue deductions	02	24	6,211,986,400	3,010,778,920	6,211,986,400	3,010,778,920
Net revenue from sales of goods and provision of services (10 = 01 - 02)	10		363,774,117,028	402,977,746,198	363,774,117,028	402,977,746,198
Cost of sales and services provided	11	25	267,651,696,502	311,230,072,645	267,651,696,502	311,230,072,645
Gross profit (20 = 10 - 11)	20		96,122,420,526	91,747,673,553	96,122,420,526	91,747,673,553
Financial income	21	26	3,732,410,552	3,891,319,059	3,732,410,552	3,891,319,059
Financial expenses	22	27	2,967,785,927	2,621,364,030	2,967,785,927	2,621,364,030
<i>In which: Interest expense</i>	23		<i>1,744,087,673</i>	<i>1,943,822,902</i>	<i>1,744,087,673</i>	<i>1,943,822,902</i>
Selling expenses	25		33,086,996,154	60,707,907,911	33,086,996,154	60,707,907,911
General and administration expenses	26		6,675,202,063	14,698,406,067	6,675,202,063	14,698,406,067
Net operating profit {30 = 20 + (21 - 22) - (25 + 26)}	30		57,124,846,934	17,611,314,604	57,124,846,934	17,611,314,604
Other income	31		325,002,462	1,722,341,324	325,002,462	1,722,341,324
Other expenses	32		2,280,825	51,920,602	2,280,825	51,920,602
Results of other activities (40 = 31 - 32)	40		322,721,637	1,670,420,722	322,721,637	1,670,420,722
Accounting profit before tax (50 = 30 + 40) (carried forward to next page)	50		57,447,568,571	19,281,735,326	57,447,568,571	19,281,735,326

The accompanying notes are an integral part of these financial statements

NET Detergent Joint-Stock Company
Statement of income for the period ended 31 March 2024 (continued)

Form B 02a – DN
*(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND
Accounting profit before tax (brought forward from previous page)	50		57,447,568,571	19,281,735,326	57,447,568,571	19,281,735,326
Income tax expense – current	51		15,960,682,418	2,642,586,111	15,960,682,418	2,642,586,111
Income tax benefit – deferred	52		(4,466,620,905)	-	(4,466,620,905)	-
Net profit after tax (60 = 50 - 51 - 52)	60		45,953,507,058	16,639,149,215	45,953,507,058	16,639,149,215
Earnings per share						
Basic earnings per share	70	28	2,052	743	2,052	743

19 April 2024

Prepared by:

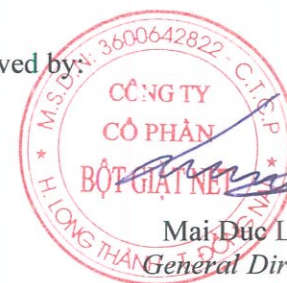


Nguyen Thi Thuy Dieu
General Accountant



Nguyen Thanh Luan
Chief Accountant

Approved by:



Mai Đức Lam
General Director

The accompanying notes are an integral part of these financial statements

NET Detergent Joint-Stock Company
Statement of cash flows for the period ended 31 March 2024
(Indirect method)

Form B 03a – DN
(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND
CASH FLOWS FROM OPERATING ACTIVITIES				
Accounting profit before tax	01		57,447,568,571	19,281,735,326
Adjustments for				
Depreciation and amortisation	02		5,271,837,644	5,390,362,320
Allowances and provisions	03		1,897,275,473	1,534,140,439
Losses exchange arising from revaluation of monetary items denominated in foreign currencies	04		366,179,021	155,471,024
Profits from investing activities	05		(3,279,232,411)	(2,951,539,748)
Interest expense	06		1,744,087,673	1,943,822,902
Operating profit before changes in working capital	08		63,447,715,971	25,353,992,263
Change in receivables	09		32,439,828,532	(15,863,194,317)
Change in inventories	10		(36,527,346,548)	36,852,148,543
Change in payables and other liabilities	11		(20,048,532,498)	(15,171,969,771)
Change in prepaid expenses	12		(1,102,007,590)	(784,890,364)
			38,209,657,867	30,386,086,354
Interest paid	14		(1,742,319,957)	(2,006,763,797)
Corporate income tax paid	15		(9,982,029,864)	-
Net cash flows from operating activities	20		26,485,308,046	28,379,322,557
CASH FLOWS FROM INVESTING ACTIVITIES				
Payments for additions to fixed assets and other long-term assets	21		(3,354,389,852)	(3,587,736,965)
Proceeds from disposals of fixed assets	22		1,250,925,927	-
Payments for term deposits at banks	23		(152,000,000,000)	(66,000,000,000)
Collections from term deposits at banks	24		103,000,000,000	-
Receipts of interest	27		4,405,203,602	2,199,242,488
Net cash flows from investing activities	30		(46,698,260,323)	(67,388,494,477)

The accompanying notes are an integral part of these financial statements


NET Detergent Joint-Stock Company
Statement of cash flows for the period ended 31 March 2024
(Indirect method - continued)

Form B 03a – DN
(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code Note	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from borrowings	33	119,899,796,295	112,103,838,301
Payments to settle loan principals	34	(146,945,135,481)	(140,368,174,012)
Net cash flows from financing activities	40	(27,045,339,186)	(28,264,335,711)
Net cash flows during the period (50 = 20 + 30 + 40)	50	(47,258,291,463)	(67,273,507,631)
Cash and cash equivalents at the beginning of the period	60	263,529,637,698	192,322,689,219
Effect of exchange rate fluctuations	61	234,891,954	(226,700,304)
Cash and cash equivalents at the end of the period (70 = 50 + 60 + 61)	70	216,506,238,189	124,822,481,284

19 April 2024

Prepared by:


 Nguyen Thi Thuy Dieu
 General Accountant

Approved by:


 Nguyen Thanh Luan
 Chief Accountant


 Mai Duc Lam
 General Director

The accompanying notes are an integral part of these financial statements

NET Detergent Joint-Stock Company

Notes to the financial statements for the period ended 31 March 2024

Form B 09a – DN

*(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

1. Reporting entity

(a) Ownership structure

NET Detergent Joint-Stock Company (“the Company”) is incorporated as a joint stock company in Vietnam.

As at 31 March 2024, the Company has 3 dependent branches which are Hanoi Branch, Ho Chi Minh City Branch and Bien Hoa Branch (1/1/2024: 3 dependent branches).

(b) Principal activities

The principal activities of the Company are to:

- manufacture of washing power and detergents;
- wholesale of washing power, hygiene products and cleaning chemicals; and
- rental of warehouses and factories and offices.

(c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

(d) Company structure

As at 31 March 2024, the Company had 281 employees (1/1/2024: 316 employees).

2. Basis of preparation

(a) Statement of compliance

The financial statements have been prepared in accordance with Vietnamese Accounting Standard, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

(b) Basis of measurement

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

NET Detergent Joint-Stock Company

Notes to the financial statements for the period ended 31 March 2024 (continued)

Form B 09a – DN

(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December. These quarterly financial statements are prepared for the period ended 31 March 2024.

(d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statement presentation purpose.

3. Corresponding figures

Corresponding figures were derived from the balances and amounts reported in the Company's financial statements as at and for the year ended 31 December 2023.

4. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these financial statements.

(a) Foreign currency transactions

Transactions in currencies other than VND during the period have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively, at the end of the annual accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

(b) Cash and cash equivalents

Cash comprises cash balances and call deposits, Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

(c) Investments

(i) Held-to-maturity investments

Held-to-maturity investments are those that the Company's management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks with original term to maturity of more than three months. These investments are stated at costs less allowance for doubtful debts.

NET Detergent Joint-Stock Company

Notes to the financial statements for the period ended 31 March 2024 (continued)

Form B 09a – DN

(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)

(ii) *Investments in equity instruments of other entities*

Investments in equity instruments of other entities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss, except where such a loss was anticipated by the Company's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

(d) **Accounts receivable**

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

(e) **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and direct selling expenses.

The Company applies the perpetual method of accounting for inventories.

(f) **Tangible fixed assets**

(i) **Cost**

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair and maintenance and overhaul cost, is charged to the statement of income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) **Depreciation**

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

▪ buildings and structures	5 – 40 years
▪ machinery and equipment	5 – 15 years
▪ motor vehicles	6 – 10 years
▪ office equipment	3 – 15 years

NET Detergent Joint-Stock Company

Notes to the financial statements for the period ended 31 March 2024 (continued)

Form B 09a – DN

(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)

(g) Intangible fixed assets

Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis arrange from 8 years to 10 years.

(h) Investment property held to earn rental

(i) *Cost*

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its price of buildings, infrastructures and any directly attributable expenditures of bringing the property to the condition necessary for it to be capable of operating in the manner intended by the Board of Management of the Company's subsidiary. Expenditure incurred after the investment property held to earn rental has been put into operation, such as repair and maintenance cost, is charged to the statement of income in the period in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.

(ii) *Depreciation*

Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

- buildings 20 – 25 years
- structures 5 – 20 years

(i) *Construction in progress*

Construction in progress represents the cost of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

(j) *Long-term prepaid expenses*

(i) *Infrastructure usage*

Infrastructure usage expenses are prepaid expenses incurred in connection with securing the use of infrastructure in the industrial park. These costs are amortised on a straight-line basis over the term of the contract for using the infrastructure of 47 years.

(ii) *Tools and instruments*

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and instruments are amortised on a straight-line basis over 2 years to 3 years.

NET Detergent Joint-Stock Company

Notes to the financial statements for the period ended 31 March 2024 (continued)

Form B 09a – DN

(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)

(k) Accounts payable to suppliers and other payables

Accounts payable to suppliers and other payables are stated at their cost.

(l) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

(m) Share capital

Ordinary shares

Ordinary shares are stated at par value. Excess of cash received from share issues over par value is recorded as share premium, Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

(n) Taxation

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

NET Detergent Joint-Stock Company

Notes to the financial statements for the period ended 31 March 2024 (continued)

Form B 09a – DN

*(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

(o) Revenue

(i) Sales of goods

Revenue from the sale of goods is recognised in the statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of goods. Revenue on sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

(ii) Processing services

Revenue from processing services is recognised in the statement of income when the goods have been processed and accepted by the client. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

(iii) Rental income

Rental income from leased property is recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

(iv) Interest income

Interest income is recognised in the statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

(p) Borrowing costs

Borrowing costs are recognised as an expense in the period in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

(q) Earnings per share

The Company presents basic and diluted earnings per share (“EPS”) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares.

The profit or loss attributable to the ordinary shareholders of Company is determined after deducting any amounts appropriated to bonus and welfare funds for the period.

NET Detergent Joint-Stock Company

Notes to the financial statements for the period ended 31 March 2024 (continued)

Form B 09a – DN

*(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

(r) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Board of Management assessed that the Company only operates in one main business segment, which is producing detergents and chemicals. The Company's primary format for segment reporting is based on geographical segments.

(s) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

NET Detergent Joint-Stock Company
Notes to the financial statements for the period ended 31 March 2024 (continued)

Form B 09a – DN
(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

5. Segment reporting

In presenting information on the basis of geographical segments, segment revenue is allocated based on the geographical location of customers, which is located in Vietnam (“Domestic”) or countries other than Vietnam (“Overseas”). All segment assets and capital expenditure are allocated in Vietnam, The Company’s geographical segments are as follows:

	Domestic		Overseas		Total	
	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND
Net revenue from sale of goods and provision of services	317,945,170,993	344,473,289,852	45,828,946,035	58,504,456,346	363,774,117,028	402,977,746,198
Cost of sales and services provided	236,495,167,251	268,800,934,868	31,156,529,251	42,429,137,777	267,651,696,502	311,230,072,645
Gross profit	81,450,003,742	75,672,354,984	14,672,416,784	16,075,318,569	96,122,420,526	91,747,673,553

NET Detergent Joint-Stock Company**Notes to the financial statements for the period ended 31 March 2024 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***6. Cash and cash equivalents**

	31/3/2024	1/1/2024
	VND	VND
Cash on hand	96,608,111	96,608,111
Cash in banks	24,409,630,078	18,933,029,587
Cash equivalents	192,000,000,000	244,500,000,000
	<hr/>	<hr/>
	216,506,238,189	263,529,637,698
	<hr/>	<hr/>

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transaction dates.

7. Held-to-maturity investments

	31/3/2024	1/1/2024
	VND	VND
Term deposits at banks	168,000,000,000	119,000,000,000
	<hr/>	<hr/>

Held-to-maturity investments represented term deposits at banks with terms to maturity of more than 12 months from the accounting period.

8. Accounts receivable from customers – short-term**Accounts receivable from customers who are related parties**

	31/3/2024	1/1/2024
	VND	VND
Masan Consumer Corporation	7,156,757,603	50,191,064,962
MeatDeli HN Company Limited	-	14,863,268
MeatDeli HN Company Limited – Ha Nam 02 Branch	-	12,344,070
	<hr/>	<hr/>

The trade related amounts due from related parties were unsecured, interest free and are receivable within 30 days from invoice issued date.

NET Detergent Joint-Stock Company**Notes to the financial statements for the period ended 31 March 2024 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***9. Other short-term receivables**

	31/3/2024	1/1/2024
	VND	VND
Accrued interest from deposits at banks	812,067,123	2,263,019,315
Short-term deposits	103,200,000	103,200,000
Others	18,151,709	110,874,728
	<hr/>	<hr/>
	933,418,832	2,477,094,043
	<hr/>	<hr/>

10. Inventories

	31/3/2024		1/1/2024	
	Cost	Allowance	Cost	Allowance
	VND	VND	VND	VND
Goods in transit	32,880,326	-	2,855,317,174	-
Raw materials	161,386,652,619	(8,366,024,048)	149,792,881,267	(21,113,339,475)
Tools and supplies	710,481,501	-	560,226,854	-
Finished goods	57,451,019,945	-	43,178,000,326	-
Merchandise goods	88,217,556	-	186,564,593	-
	<hr/>	<hr/>	<hr/>	<hr/>
	219,669,251,947	(8,366,024,048)	196,572,990,214	(21,113,339,475)
	<hr/>	<hr/>	<hr/>	<hr/>

Movements of the allowance for inventories during the period were as follows:

	From 1/1/2024	From 1/1/2023
	to 31/3/2024	to 31/3/2023
	VND	VND
Opening balance	21,113,339,475	562,154,745
Increase in allowance during the period	683,769,388	1,534,140,439
Allowance utilised during the period	(13,431,084,815)	-
	<hr/>	<hr/>
Closing balance	8,366,024,048	2,096,295,184
	<hr/>	<hr/>

Included in inventories of the Company as at 31 March 2024 was VND8,366 million (1/1/2024: VND21,113 million) of slow-moving inventories.

NET Detergent Joint-Stock Company
Notes to the financial statements for the period ended 31 March 2024 (continued)

Form B 09a – DN
*(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

11. Tangible fixed assets

	Buildings and structures VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Total VND
Cost					
Opening balance	228,308,924,086	162,549,171,876	7,566,918,136	2,087,374,212	400,512,388,310
Additions during the period	-	84,750,000	143,000,000	-	227,750,000
Transfer from construction in progress	-	1,279,085,636	-	-	1,279,085,636
Disposals during the period	-	-	(2,852,919,891)	-	(2,852,919,891)
Closing balance	228,308,924,086	163,913,007,512	4,856,998,245	2,087,374,212	399,166,304,055
Accumulated depreciation					
Opening balance	71,738,479,503	113,180,013,513	4,550,923,189	1,603,922,317	191,073,338,522
Charge for the period	2,638,969,884	1,987,877,693	134,970,156	42,759,789	4,804,577,522
Disposals during the period	-	-	(1,926,974,965)	-	(1,926,974,965)
Closing balance	74,377,449,387	115,167,891,206	2,758,918,380	1,646,682,106	193,950,941,079
Net book value					
Opening balance	156,570,444,583	49,369,158,363	3,015,994,947	483,451,895	209,439,049,788
Closing balance	153,931,474,699	48,745,116,306	2,098,079,865	440,692,106	205,215,362,976

Included in tangible fixed assets were assets costing VND82,233 million which were fully depreciated as at 31 March 2024 (1/1/2024: VND82,940 million), but which are still in active use.

NET Detergent Joint-Stock Company

Notes to the financial statements for the period ended 31 March 2024 (continued)

Form B 09a – DN*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***12. Intangible fixed assets**

	Software VND
Cost	
Opening balance	549,000,000
Additions during the period	3,982,881,407
Closing balance	<u>4,531,881,407</u>
Accumulated amortisation	
Opening balance	258,458,309
Charge for the period	63,290,256
Closing balance	<u>321,748,565</u>
Net book value	
Opening balance	290,541,691
Closing balance	<u>4,210,132,842</u>

13. Investment property

	Buildings VND	Infrastructure VND	Total VND
Cost			
Opening and closing balances	31,727,073,211	2,778,603,708	34,505,676,919
Accumulated amortisation			
Opening balance	26,338,976,919	2,416,891,015	28,755,867,934
Charge for the period	388,011,954	15,957,912	403,969,866
Closing balance	<u>26,726,988,873</u>	<u>2,432,848,927</u>	<u>29,159,837,800</u>
Net book value			
Opening balance	5,388,096,292	361,712,693	5,749,808,985
Closing balance	<u>5,000,084,338</u>	<u>345,754,781</u>	<u>5,345,839,119</u>

Included in investment property were assets costing VND2,593 million which were fully depreciated as at 31 March 2024 (1/1/2024: VND2,593 million), but which are still in active use.

NET Detergent Joint-Stock Company**Notes to the financial statements for the period ended 31 March 2024 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***14. Long-term prepaid expenses**

	Infrastructure usage VND	Tools and instruments VND	Total VND
Opening balance	40,993,076,274	2,280,000,645	43,273,076,919
Additions during the period	-	110,960,000	110,960,000
Amortisation for the period	(282,062,451)	(383,140,904)	(665,203,355)
Closing balance	40,711,013,823	2,007,819,741	42,718,833,564

15. Accounts payable to suppliers – short-term**Accounts payable to suppliers who are related parties**

	Cost/Amount within payment capacity	
	31/3/2024 VND	1/1/2024 VND
South Chemicals Import - Export Joint Stock Company	3,001,658,000	-
Bien Hoa Chemicals Plant - South Basic Chemicals Joint Stock Company	214,513,920	4,157,088,480
Masan Brewery Distribution One Member Company Limiltid	50,688,000	-
Mobicast Joint Stock Company	15,901,729	-

The trade related amounts due to the parent company were unsecured, interest free and are payable within 30 days from invoice date.

NET Detergent Joint-Stock Company
Notes to the financial statements for the period ended 31 March 2024 (continued)

Form B 09a – DN
*(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

16. Taxes payable to State Treasury

	1/1/2024 VND	Incurred VND	Paid/net-off VND	31/3/2024 VND
Value added tax	3,427,243,693	32,335,839,191	(35,763,082,884)	-
Import goods value added tax	-	5,616,656,687	(5,616,656,687)	-
Import tax	-	48,115,489	(48,115,489)	-
Corporate income tax	8,842,366,453	15,960,682,418	(9,982,029,864)	14,821,019,007
Personal income tax	50,824,906	901,676,094	(827,341,178)	125,159,822
Others	-	5,000,000	(5,000,000)	-
	12,320,435,052	54,867,969,879	(52,242,226,102)	14,946,178,829

NET Detergent Joint-Stock Company
Notes to the financial statements for the period ended 31 March 2024 (continued)

Form B 09a – DN
(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)

17. Accrued expenses

	31/3/2024	1/1/2024
	VND	VND
Advertisement, promotion and sale support expenses	12,303,156,447	42,470,253,851
Sales discounts	5,626,539,395	1,282,624,000
Logistics expenses	3,246,400,830	3,309,556,195
Bonus and 13th month salary	2,785,724,262	9,996,821,594
Exhibition expenses	1,892,010,207	252,404,000
Interest expenses	89,184,788	87,417,072
Others	6,657,893,351	4,721,479,582
	<hr/>	<hr/>
	32,600,909,280	62,120,556,294
	<hr/>	<hr/>

18. Other short-term payables

	31/3/2024	1/1/2024
	VND	VND
Union fee, social insurance	963,730,286	55,952,206
Deposits received	210,000,000	210,000,000
Dividends payables	1,015,000	1,015,000
Others	233,016,225	378,055,583
	<hr/>	<hr/>
	1,407,761,511	645,022,789
	<hr/>	<hr/>

NET Detergent Joint-Stock Company
Notes to the financial statements for the period ended 31 March 2024 (continued)

Form B 09a – DN
*(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

19. Short-term borrowings

	1/1/2024	Movements during the period			31/3/2024
	Carrying amount/ Amount within repayment capacity VND	Addition VND	Decrease VND	Revaluation difference VND	Carrying amount/ Amount within repayment capacity VND
Short-term borrowings	213,367,468,200	119,899,796,295	(146,945,135,481)	205,109,100	186,527,238,114

Terms and conditions of outstanding short-term borrowings were as follows:

	Currency	Annual interest rate	31/3/2024 VND	1/1/2024 VND
Unsecured bank loans	VND	3.0% - 3.35%	163,940,747,214	182,722,757,031
Unsecured bank loans	USD	3.2%	22,586,490,900	30,644,711,169
			<u>186,527,238,114</u>	<u>213,367,468,200</u>

As at 31 March 2024 and 1 January 2024, the Company does not have any overdue borrowings including principal and interest.

NET Detergent Joint-Stock Company
Notes to the financial statements for the period ended 31 March 2024 (continued)

Form B 09a – DN
*(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

20. Changes in owners' equity

	Share capital VND	Investment and development fund VND	Undistributed profits after tax VND	Total VND
Balance as at 1 January 2023	223,983,740,000	15,706,553,642	94,563,716,626	334,254,010,268
Net profit for the period	-	-	16,639,149,215	16,639,149,215
Balance as at 31 March 2023	223,983,740,000	15,706,553,642	111,202,865,841	350,893,159,483
Balance as at 1 January 2024	223,983,740,000	28,929,813,094	181,380,906,412	434,294,459,506
Net profit for the period	-	-	45,953,507,058	45,953,507,058
Balance as at 31 March 2024	223,983,740,000	28,929,813,094	227,334,413,470	480,247,966,564

NET Detergent Joint-Stock Company**Notes to the financial statements for the period ended 31 March 2024 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***21. Share capital**

The Company's authorised and issued share capital are:

	31/3/2024		1/1/2024	
	Number of shares	VND	Number of shares	VND
Authorised share capital	22,398,374	223,983,740,000	22,398,374	223,983,740,000
Issued shares				
Ordinary shares	22,398,374	223,983,740,000	22,398,374	223,983,740,000
Shares currently in circulation				
Ordinary shares	22,398,374	223,983,740,000	22,398,374	223,983,740,000

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at shareholder's meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

There was no movements in share capital during the period.

22. Investment and development fund

Investment and development funds were appropriated from retained profits in accordance with the resolution of General Meeting of Shareholders. These funds were established for the purpose of future business expansion.

23. Off balance sheet item**Foreign currencies**

	31/3/2024		1/1/2024	
	Original currency	VND equivalent	Original currency	VND equivalent
▪ USD	694,619	17,132,769,989	677,461	16,326,799,737
▪ EUR	189	4,912,208	191	5,055,815
		<u>17,137,682,197</u>		<u>16,331,855,552</u>

NET Detergent Joint-Stock Company**Notes to the financial statements for the period ended 31 March 2024 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***24. Revenue from sales of goods and provision of services**

Total revenue represents the gross value of goods sold and services rendered, exclusive of value added tax.

	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND
Total revenue		
▪ Sales of finished goods	367,897,272,041	404,094,926,756
▪ Sales of services and investment property held to earn rental	1,179,514,318	1,187,312,748
▪ Other revenue	909,317,069	706,285,614
	<hr/>	<hr/>
	369,986,103,428	405,988,525,118
Less revenue deductions		
▪ Sales discounts	5,945,167,395	3,010,778,920
▪ Sales return	266,819,005	-
	<hr/>	<hr/>
	6,211,986,400	3,010,778,920
Net revenue	<hr/>	<hr/>
	363,774,117,028	402,977,746,198

25. Cost of sales and services provided

	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND
Total cost of sales		
▪ Finished goods sold	266,263,685,472	308,879,748,868
▪ Cost of services and investment property held to earn rental	610,483,507	665,248,468
▪ Other cost of sales	93,758,135	150,934,870
▪ Allowance for inventories	683,769,388	1,534,140,439
	<hr/>	<hr/>
	267,651,696,502	311,230,072,645

NET Detergent Joint-Stock Company**Notes to the financial statements for the period ended 31 March 2024 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)***26. Financial income**

	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND
Interest income	2,954,251,410	2,951,539,748
Foreign exchange gains	778,159,142	939,779,311
	<hr/>	<hr/>
	3,732,410,552	3,891,319,059

27. Financial expense

	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND
Interest expense	1,744,087,673	1,943,822,902
Foreign exchange losses	1,223,698,254	677,541,128
	<hr/>	<hr/>
	2,967,785,927	2,621,364,030

NET Detergent Joint-Stock Company**Notes to the financial statements for the period ended 31 March 2024 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***28. Earnings per share****(a) Basic earnings per share**

The calculation of basic earnings per share for the period ended 31 March 2024 was based on the profit attributable to ordinary shareholders of the Company after deducting the amounts appropriated to bonus and welfare funds for the period and a weighted average number of ordinary shares during the period – currently in circulation calculated as follows:

(i) Net profit attributable to ordinary shareholders

	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND
Net profit attributable to ordinary shareholders	45,953,507,058	16,639,149,215
Less bonus and welfare funds during the period	-	-
Net profit attributable to ordinary shareholders after deducting the amounts appropriated to bonus and welfare funds	45,953,507,058	16,639,149,215

(ii) Weighted average number of ordinary shares

	From 1/1/2024 to 31/3/2024 Shares	From 1/1/2023 to 31/3/2023 Shares
Weighted average number of ordinary shares during the period - in circulation	22,398,374	22,398,374

(iii) Basic earnings per share

	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND
Basic earnings per share	2,052	743

(b) Diluted earnings per share

As at 31 March 2024 and 1 January 2024, the Company did not have potential diluted shares. Therefore, the presentation of diluted earnings per share is not applicable.

NET Detergent Joint-Stock Company**Notes to the financial statements for the period ended 31 March 2024 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***29. Significant transactions with related parties**

In addition to related party balances disclosed in other notes to the financial statements. The Company had the following significant transactions with related parties during the period:

	From 1/1/2024 to 31/3/2024 VND	From 1/1/2023 to 31/3/2023 VND
<i>The parent of parent company</i>		
Masan Consumer Corporation		
Sales of goods and services	80,781,709,368	90,312,485,965
Purchase of goods	3,730,410,875	62,628,313
<i>Other related parties</i>		
South Chemicals Import – Export Joint Stock Company		
Purchase of goods	2,775,190,000	5,747,361,306
Bien Hoa Chemicals Plant – South Basic Chemicals Joint Stock Company		
Purchase of goods	614,520,000	14,794,013,000
Wincommerce General Commercial Services Joint Stock Company		
Sale of goods	6,492,378	2,698,814
Masan Industrial One Member Company Limited		
Sale of goods	-	7,489,274
Management fee	10,647,866	-
Masan JinJu Joint Stock Company		
Sale of goods	-	9,160,720
Masan Brewery Distribution Company Limited		
Purchase of goods	46,080,000	-
MeatDeli Saigon Company Limited		
Sale of goods	10,724,550	-
Mobicast Joint Stock Company		
Purchase of goods	36,941,299	-
Key management personnel		
Remuneration to key management personnel	1,107,749,549	750,148,486

NET Detergent Joint-Stock Company

Notes to the financial statements for the period ended 31 March 2024 (continued)

Form B 09a – DN

*(Issued under Circular No. 200/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance)*

19 April 2024

Prepared by:



Nguyen Thi Thuy Dieu
General Accountant

Approved by:



Nguyen Thanh Luan
Chief Accountant



Mai Duc Lam
General Director