



**NET Detergent Joint Stock Company**

**Financial Statements**  
**for the year ended 31 December 2021**



## **NET Detergent Joint Stock Company**

### **Corporate Information**

#### **Enterprise Registration Certificate No.**

3600642822

1 July 2003

The Enterprise Registration Certificate has been amended several times, the most recent of which is dated 18 January 2022. The Enterprise Registration Certificate and its amendments were issued by the Department of Planning and Investment of Dong Nai Province.

#### **Board of Directors**

Mr. Truong Cong Thang	Chairman
Mr. Tran Quoc Cuong	Member
Ms. Thai Thi Hong Yen	Member
Ms. Nguyen Hoang Yen	Member
Mr. Huynh Viet Thang	Member
Mr. Ngo Van Phuoc	Member
Ms. Nguyen Thi Phuong Thuy	Member

#### **Board of Management**

Mr. Phan Trong Chinh	General Director (from 17 January 2022)
Ms. Thai Thi Hong Yen	General Director (until 17 January 2022)
Mr. Pham Quoc Cuong	Deputy General Director of Technology and Production
Mr. Cao Tran Dang Khoa	Quality Director

#### **Registered Office**

D4 Street, Loc An - Binh Son Industrial Park  
Binh Son Commune, Long Thanh District  
Dong Nai Province  
Vietnam

#### **Auditor**

KPMG Limited  
Vietnam

## **NET Detergent Joint Stock Company Statement of the Board of Management**

The Board of Management of NET Detergent Joint Stock Company (“the Company”) presents this statement and the accompanying financial statements of the Company for the year ended 31 December 2021.

The Company’s Board of Management is responsible for the preparation and fair presentation of the financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Company’s Board of Management:

- (a) the financial statements set out on pages 5 to 40 give a true and fair view of the financial position of the Company as at 31 December 2021, and its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Company’s Board of Management has, on the date of this statement, authorised the accompanying financial statements for issue.

On behalf of the Board of Management



*Phan Trọng Chinh*  
General Director

Dong Nai Province, 8 March 2022





KPMG Limited Branch  
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115 Nguyen Hue Street, Ben Nghe Ward  
District 1, Ho Chi Minh City, Vietnam  
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## **INDEPENDENT AUDITOR'S REPORT**

### **To the Shareholders NET Detergent Joint Stock Company**

We have audited the accompanying financial statements of NET Detergent Joint Stock Company ("the Company"), which comprise the balance sheet as at 31 December 2021, the statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 8 March 2022, as set out on pages 5 to 40.

### **Management's Responsibility**

The Company's Board of Management is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.




### Auditor's Opinion

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of NET Detergent Joint Stock Company as at 31 December 2021 and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

**KPMG Limited's Branch in Ho Chi Minh City**  
Vietnam

Audit Report No.: 21-01-00329-22-2



  
Nelson Rodriguez Casihan  
Practicing Auditor Registration  
Certificate No. 2225-2018-007-1  
Deputy General Director



Trieu Tich Quyen  
Practicing Auditor Registration  
Certificate No. 4629-2018-007-2

Ho Chi Minh City, 8 March 2022



**NET Detergent Joint Stock Company**  
**Balance sheet as at 31 December 2021**

**Form B 01 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/12/2021 VND	1/1/2021 VND
<b>ASSETS</b>				
<b>Current assets</b> (100 = 110 + 120 + 130 + 140 + 150)	<b>100</b>		<b>405,908,491,608</b>	<b>388,752,612,343</b>
<b>Cash and cash equivalents</b>	<b>110</b>	<b>5</b>	<b>41,410,827,367</b>	<b>39,563,916,661</b>
Cash	111		8,410,827,367	14,563,916,661
Cash equivalents	112		33,000,000,000	25,000,000,000
<b>Short-term financial investments</b>	<b>120</b>		<b>94,975,000,000</b>	<b>85,300,000,000</b>
Held-to-maturity investments	123	6	94,975,000,000	85,300,000,000
<b>Accounts receivable – short-term</b>	<b>130</b>		<b>67,305,897,437</b>	<b>63,201,499,922</b>
Accounts receivable from customers	131	7	64,703,359,421	58,608,876,742
Prepayments to suppliers	132		126,276,143	2,192,188,589
Other short-term receivables	136	8	2,476,261,873	2,400,434,591
<b>Inventories</b>	<b>140</b>	<b>9</b>	<b>201,792,623,838</b>	<b>198,920,247,289</b>
Inventories	141		201,792,623,838	198,920,247,289
<b>Other current assets</b>	<b>150</b>		<b>424,142,966</b>	<b>1,766,948,471</b>
Deductible value added tax	152		101,929,002	1,631,703,671
Taxes receivable from State Treasury	153		322,213,964	135,244,800

*The accompanying notes are an integral part of these financial statements*



**NET Detergent Joint Stock Company**  
**Balance sheet as at 31 December 2021 (continued)**

**Form B 01 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/12/2021 VND	1/1/2021 VND
<b>Long-term assets</b> (200 = 220 + 230 + 240 + 250 + 260)	<b>200</b>		<b>298,601,375,021</b>	<b>306,888,358,060</b>
<b>Fixed assets</b>	<b>220</b>		<b>245,578,702,273</b>	<b>249,793,492,269</b>
Tangible fixed assets	221	10	245,161,160,588	249,312,450,592
Cost	222		400,291,860,371	385,117,730,348
Accumulated depreciation	223		(155,130,699,783)	(135,805,279,756)
Intangible fixed assets	227	11	417,541,685	481,041,677
Cost	228		549,000,000	549,000,000
Accumulated amortisation	229		(131,458,315)	(67,958,323)
<b>Investment property</b>	<b>230</b>	<b>12</b>	<b>8,939,240,067</b>	<b>10,519,652,511</b>
Cost	231		34,505,676,919	34,505,676,919
Accumulated depreciation	232		(25,566,436,852)	(23,986,024,408)
<b>Long-term work in progress</b>	<b>240</b>		<b>206,605,000</b>	<b>727,469,940</b>
Construction in progress	242	13	206,605,000	727,469,940
<b>Long-term financial investments</b>	<b>250</b>	<b>14</b>	<b>-</b>	<b>-</b>
Equity investments in other entities	253		716,390,400	716,390,400
Allowance for diminution in the value of long-term financial investments	254		(716,390,400)	(716,390,400)
<b>Other long-term assets</b>	<b>260</b>		<b>43,876,827,681</b>	<b>45,847,743,340</b>
Long-term prepaid expenses	261	15	43,876,827,681	45,847,743,340
<b>TOTAL ASSETS (270 = 100 + 200)</b>	<b>270</b>		<b>704,509,866,629</b>	<b>695,640,970,403</b>

*The accompanying notes are an integral part of these financial statements*

**NET Detergent Joint Stock Company**  
**Balance sheet as at 31 December 2021 (continued)**

**Form B 01 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/12/2021 VND	1/1/2021 VND
<b>RESOURCES</b>				
<b>LIABILITIES (300 = 310 + 330)</b>	<b>300</b>		<b>346,419,049,373</b>	<b>308,518,446,622</b>
<b>Current liabilities</b>	<b>310</b>		<b>346,319,049,373</b>	<b>308,418,446,622</b>
Accounts payable to suppliers	311	16	250,017,710,824	201,953,380,112
Advances from customers	312		5,975,576,882	12,141,553,837
Taxes payable to State Treasury	313	17	6,938,180,566	5,591,019,658
Payables to employees	314		11,960,132,866	16,850,499,792
Accrued expenses	315	18	35,884,565,625	34,128,206,478
Other short-term payables	319	19	4,514,921,080	11,066,530,037
Short-term borrowings	320	20	20,357,796,120	20,698,633,290
Bonus and welfare funds	322	21	10,670,165,410	5,988,623,418
<b>Long-term liabilities</b>	<b>330</b>		<b>100,000,000</b>	<b>100,000,000</b>
Other long-term payables	337		100,000,000	100,000,000
<b>EQUITY (400 = 410)</b>	<b>400</b>		<b>358,090,817,256</b>	<b>387,122,523,781</b>
<b>Owners' equity</b>	<b>410</b>	<b>22</b>	<b>358,090,817,256</b>	<b>387,122,523,781</b>
Share capital	411	23	223,983,740,000	223,983,740,000
- Ordinary shares with voting rights	411a		223,983,740,000	223,983,740,000
Investment and development fund	418	25	15,706,553,642	15,706,553,642
Undistributed profits after tax	421		118,400,523,614	147,432,230,139
- Undistributed profits after tax brought forward	421a		5,036,986,139	14,020,997,559
- Undistributed profit after tax for the current year/prior year	421b		113,363,537,475	133,411,232,580
<b>TOTAL RESOURCES (440 = 300 + 400)</b>	<b>440</b>		<b>704,509,866,629</b>	<b>695,640,970,403</b>

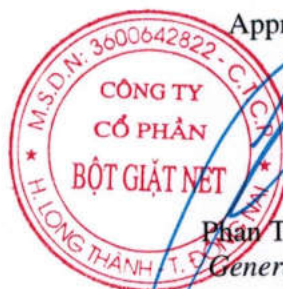
8 March 2022

Prepared by:

  
Tran Thi Ai Lien  
Chief Accountant

Approved by:

  
Phan Trong Chinh  
General Director



The accompanying notes are an integral part of these financial statements



**NET Detergent Joint Stock Company**  
**Statement of income for the year ended 31 December 2021**

**Form B 02 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	2021 VND	2020 VND
<b>Revenue from sale of goods and provision of services</b>	<b>01</b>	<b>27</b>	<b>1,479,644,749,575</b>	<b>1,490,490,627,534</b>
<b>Revenue deductions</b>	<b>02</b>	<b>27</b>	<b>-</b>	<b>20,376,719,213</b>
<b>Net revenue from sale of goods and provision of services (10 = 01 - 02)</b>	<b>10</b>	<b>27</b>	<b>1,479,644,749,575</b>	<b>1,470,113,908,321</b>
<b>Cost of sales and services</b>	<b>11</b>	<b>28</b>	<b>1,181,648,022,215</b>	<b>1,125,627,738,302</b>
<b>Gross profit (20 = 10 - 11)</b>	<b>20</b>		<b>297,996,727,360</b>	<b>344,486,170,019</b>
Financial income	21	29	6,884,869,635	9,308,908,250
Financial expenses	22	30	1,650,281,363	2,388,018,535
<i>In which: Interest expense</i>	23		459,960,964	602,083,868
Selling expenses	25	31	144,799,293,382	165,894,616,967
General and administration expenses	26	32	30,422,708,458	32,240,382,521
<b>Net operating profit {30 = 20 + (21 - 22) - (25 + 26)}</b>	<b>30</b>		<b>128,009,313,792</b>	<b>153,272,060,246</b>
Other income	31		3,674,420,761	729,713,498
Other expenses	32		718,352,270	314,942,079
<b>Results of other activities (40 = 31 - 32)</b>	<b>40</b>		<b>2,956,068,491</b>	<b>414,771,419</b>
<b>Accounting profit before tax (50 = 30 + 40)</b>	<b>50</b>		<b>130,965,382,283</b>	<b>153,686,831,665</b>
<b>Income tax expense – current</b>	<b>51</b>	<b>34</b>	<b>17,601,844,808</b>	<b>20,275,599,085</b>
<b>Net profit after tax (60 = 50 - 51)</b>	<b>60</b>		<b>113,363,537,475</b>	<b>133,411,232,580</b>

*The accompanying notes are an integral part of these financial statements*

**NET Detergent Joint Stock Company**  
**Statement of income for the year ended 31 December 2021 (continued)**

**Form B 02 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	2021 VND	2020 VND (Restated)
<b>Earnings per share</b>				
Basic earnings per share	70	35	5,061	5,599

8 March 2022

Prepared by:



Tran Thi Ai Lien  
 Chief Accountant

Approved by:



Phan Trong Chinh  
 General Director

**NET Detergent Joint Stock Company****Statement of cash flows for the year ended 31 December 2021 (Indirect method)****Form B 03 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

	Code	2021 VND	2020 VND
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
<b>Accounting profit before tax</b>	<b>01</b>	<b>130,965,382,283</b>	<b>153,686,831,665</b>
<b>Adjustments for</b>			
Depreciation and amortisation	02	21,533,949,320	20,964,660,247
Exchange losses/(gains) arising from revaluation of monetary items denominated in foreign currencies	04	96,380,017	(6,842,929)
Profits from investing activities	05	(4,883,738,829)	(6,798,527,861)
Interest expense	06	459,960,964	602,083,868
<b>Operating profit before changes in working capital</b>	<b>08</b>	<b>148,171,933,755</b>	<b>168,448,204,990</b>
Change in receivables and other assets	09	(4,935,556,514)	(12,724,487,814)
Change in inventories	10	(2,872,376,549)	(94,269,893,711)
Change in payables and other liabilities	11	33,183,573,141	30,512,905,159
Change in prepaid expenses	12	1,970,915,659	1,258,525,770
		<b>175,518,489,492</b>	<b>93,225,254,394</b>
Interest paid	14	(459,210,224)	(602,050,329)
Corporate income tax paid	15	(17,318,074,042)	(16,995,314,675)
Other payments for operating activities	17	(3,323,458,008)	(5,590,142,236)
<b>Net cash flows from operating activities</b>	<b>20</b>	<b>154,417,747,218</b>	<b>70,037,747,154</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Payments for additions to fixed assets and other long-term assets	21	(13,064,529,970)	(9,565,978,451)
Proceeds from disposals of fixed assets	22	222,727,273	-
Placements of term deposits at banks	23	(116,475,000,000)	(59,600,000,000)
Withdrawals of term deposits at banks	24	106,800,000,000	37,800,000,000
Receipts of interest	27	4,624,240,108	6,816,851,971
<b>Net cash flows from investing activities</b>	<b>30</b>	<b>(17,892,562,589)</b>	<b>(24,549,126,480)</b>

*The accompanying notes are an integral part of these financial statements*



**NET Detergent Joint Stock Company**  
**Statement of cash flows for the year ended 31 December 2021**  
**(Indirect method – continued)**

**Form B 03 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	2021 VND	2020 VND
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from borrowings	33	94,026,533,820	128,120,561,610
Payments to settle loan principals	34	(94,316,027,250)	(116,823,559,800)
Payments of dividends	36	(134,388,591,000)	(53,755,436,400)
<b>Net cash flows from financing activities</b>	<b>40</b>	<b>(134,678,084,430)</b>	<b>(42,458,434,590)</b>
<b>Net cash flows during the year (50 = 20 + 30 + 40)</b>	<b>50</b>	<b>1,847,100,199</b>	<b>3,030,186,084</b>
<b>Cash and cash equivalents at beginning of the year</b>	<b>60</b>	<b>39,563,916,661</b>	<b>36,532,947,546</b>
<b>Effect of exchange rate fluctuations on cash and cash equivalents</b>	<b>61</b>	<b>(189,493)</b>	<b>783,031</b>
<b>Cash and cash equivalents at end of the year (70 = 50 + 60 + 61) (Note 5)</b>	<b>70</b>	<b>41,410,827,367</b>	<b>39,563,916,661</b>

8 March 2022

Prepared by:

  
Tran Thi Ai Lien  
Chief Accountant

Approved by:

  
  
Phan Trong Chinh  
General Director

*The accompanying notes are an integral part of these financial statements*

**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2021**

**Form B 09 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

**1. Reporting entity**

**(a) Ownership structure**

NET Detergent Joint Stock Company (“the Company”) is incorporated as a joint stock company in Vietnam.

**(b) Principal activities**

The principal activities of the Company are to:

- manufacture of washing power and detergents; and
- rental of warehouses, factories and offices.

**(c) Normal operating cycle**

The normal operating cycle of the Company is generally within 12 months.

**(d) The Company’s structures**

As at 31 December 2021, the Company had 3 dependent branches, which are Hanoi Branch, Ho Chi Minh Branch and Bien Hoa Branch (1/1/2021: 3 dependent branches).

As at 31 December 2021, the Company had 555 employees (1/1/2021: 592 employees).

**2. Basis of preparation**

**(a) Statement of compliance**

These financial statements have been prepared in accordance with Vietnamese Accounting Standard, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

**(b) Basis of measurement**

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.



**NET Detergent Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2021 (continued)**

**Form B 09 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

**(c) Annual accounting period**

The annual accounting period of the Company is from 1 January to 31 December.

**(d) Accounting and presentation currency**

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statements presentation purposes.

**3. Significant accounting policies**

The following significant accounting policies have been adopted by the Company in the preparation of these financial statements.

**(a) Foreign currency transactions**

Transactions in currencies other than VND during the year have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively, at the end of the annual accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

**(b) Cash and cash equivalents**

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.



**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2021 (continued)**

**Form B 09 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

**(c) Investments**

**(i) Held-to-maturity investments**

Held-to-maturity investments are those that the Company's Board of Management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks with original terms to maturity of more than three months from their transaction dates. These investments are stated at costs less allowance for doubtful debts.

**(ii) Investments in equity instruments of other entities**

Investments in equity instruments of other entities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the investee has suffered a loss which may cause the Company to lose its invested capital, unless there is evidence that the value of the investment has not been diminished. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

**(d) Accounts receivable**

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

**(e) Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and estimated costs to sell.

The Company applies the perpetual method of accounting for inventories.

**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2021 (continued)**

**Form B 09 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

**(f) Tangible fixed assets**

**(i) Cost**

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

**(ii) Depreciation**

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

▪ buildings and structures	5 – 40 years
▪ machinery and equipment	5 – 15 years
▪ motor vehicles	6 – 10 years
▪ office equipment	3 – 15 years

**(g) Intangible fixed assets**

**Software**

Cost of acquiring a new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible fixed asset. Software cost is amortised on a straight-line basis over a period ranging from 8 years to 10 years.

**(h) Investment property held to earn rental**

**(i) Cost**

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its buildings, infrastructures and any directly attributable expenditure of bringing the property to the condition necessary for it to be capable of operating in the manner intended by the Board of Management. Expenditure incurred after the investment property held to earn rental has been put into operation, such as repair and maintenance cost, is charged to the statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.



**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2021 (continued)**

**Form B 09 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

**(ii) Depreciation**

Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

- buildings 20 – 25 years
- infrastructures 5 – 20 years

**(i) Construction in progress**

Construction in progress represents the costs of machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of installation.

**(j) Long-term prepaid expenses**

**(i) Infrastructure usage fees**

Infrastructure usage fees are prepaid expenses incurred in connection with securing the use of infrastructure in the industrial park. These costs are amortised on a straight-line basis over the term of the contract for using the infrastructure of 47 years.

**(ii) Tools and supplies**

Tools and supplies include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Costs of tools and supplies are amortised on a straight-line basis over a period ranging from 2 years to 3 years.

**(k) Accounts payable to suppliers and other payables**

Accounts payable to suppliers and other payables are stated at their costs.

**(l) Provisions**

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.



**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2021 (continued)**

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**(m) Share capital**

***Ordinary shares***

Ordinary shares are classified as equity. Ordinary shares are recognised at issuance price less incremental costs directly attributable to the issuance of shares, net of tax effects. Such costs are recognised as a deduction from share premium. The excess of proceeds from issuance of shares over the par value of shares issued is recorded as share premium.

**(n) Taxation**

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

**(o) Revenue and other income**

***(i) Sale of goods***

Revenue from sale of goods is recognised in the statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of goods. Revenue from sale of goods is recognised at the net amount after deducting sale discounts stated on the invoice.

**NET Detergent Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2021 (continued)**

**Form B 09 – DN**

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**(ii) Processing services**

Revenue from processing services is recognised in the statement of income when the goods have been processed and accepted by the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

**(iii) Rental income**

Rental income from leased property is recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income, over the term of the lease.

**(iv) Interest income**

Interest income is recognised in the statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

**(p) Borrowing costs**

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the year of construction are capitalised as part of the cost of the assets concerned.

**(q) Operating lease payments**

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense, over the term of the lease.

**(r) Earnings per share**

The Company presents basic and diluted earnings per share (“EPS”) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares.

The profit or loss attributable to the ordinary shareholders of Company is determined after deducting any amounts appropriated to bonus and welfare funds for the year.



**NET Detergent Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2021 (continued)**

**Form B 09 – DN**

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**(s) Segment reporting**

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

The Company's Board of Management assesses that the Company only operates in one main business segment, which is manufacturing detergents and chemicals. Therefore, the Company's primary format for segment reporting is based on geographical segments.

**(t) Related parties**

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

**(u) Comparative information**

Comparative information in these financial statements is presented as corresponding figures. Under this method, comparative information for the prior year is included as an integral part of the current year financial statements and is intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these financial statements is not intended to present the Company's financial position, results of operations or cash flows for the prior year.

Comparative information as at 1 January 2021 was derived from the balances and amounts reported in the Company's audited financial statements as at and for the year ended 31 December 2020.





**NET Detergent Joint Stock Company**  
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**5. Cash and cash equivalents**

	<b>31/12/2021</b>	<b>1/1/2021</b>
	<b>VND</b>	<b>VND</b>
Cash on hand	253,038,315	825,376,325
Cash at banks	8,157,789,052	13,738,540,336
Cash equivalents	33,000,000,000	25,000,000,000
Cash and cash equivalents in the statement of cash flows	41,410,827,367	39,563,916,661

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transactions dates.

**6. Held-to-maturity investments – short-term**

	<b>31/12/2021</b>	<b>1/1/2021</b>
	<b>VND</b>	<b>VND</b>
Term deposits at banks	94,975,000,000	85,300,000,000

Held-to-maturity investments – short-term represented term deposits at banks with terms to maturity of twelve months or less from the end of the annual accounting period. Term deposits are denominated in VND and earned interest at rates ranging from 3.1% to 4.4% per annum (2020: from 3.1% to 4.6% per annum) during the year.

**7. Accounts receivable from customers**

**Accounts receivable from customers who are related parties**

	<b>31/12/2021</b>	<b>1/1/2021</b>
	<b>VND</b>	<b>VND</b>
<b>Other related parties</b>		
Wincommerce General Commercial Services Joint Stock Company (formerly known as “Vincommerce General Commercial Services Joint Stock Company”)	20,741,955,740	13,306,881,061
Masan Consumer Corporation	17,823,678,600	-

The trade related amounts due from related parties were unsecured, interest free and are receivable within 30 days from invoice date.

**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2021 (continued)**

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**8. Other short-term receivables**

	<b>31/12/2021</b>	<b>1/1/2021</b>
	<b>VND</b>	<b>VND</b>
Deposits	987,300,000	986,100,000
Accrued interest receivable from term deposits at banks	908,612,269	871,840,821
Advances	55,870,000	26,900,000
Others	524,479,604	515,593,770
	<hr/>	<hr/>
	2,476,261,873	2,400,434,591
	<hr/>	<hr/>

**9. Inventories**

	<b>31/12/2021</b>	<b>1/1/2021</b>
	<b>VND</b>	<b>VND</b>
Goods in transit	7,084,182,360	6,967,192,940
Raw materials	144,836,227,896	137,030,048,677
Tools and supplies	449,859,560	450,049,440
Work in progress	4,058,318,917	2,111,388,897
Finished goods	45,364,035,105	52,361,567,335
	<hr/>	<hr/>
	201,792,623,838	198,920,247,289
	<hr/>	<hr/>



**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2021 (continued)**

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**10. Tangible fixed assets**

<b>Cost</b>	<b>Buildings and structures VND</b>	<b>Machinery and equipment VND</b>	<b>Motor vehicles VND</b>	<b>Office equipment VND</b>	<b>Total VND</b>
Opening balance	227,562,463,142	144,698,839,858	10,958,053,136	1,898,374,212	385,117,730,348
Additions during the year	-	600,700,000	938,381,818	189,000,000	1,728,081,818
Transfer from construction in progress	490,725,644	13,519,939,418	-	-	14,010,665,062
Disposals	-	-	(564,616,857)	-	(564,616,857)
<b>Closing balance</b>	<b>228,053,188,786</b>	<b>158,819,479,276</b>	<b>11,331,818,097</b>	<b>2,087,374,212</b>	<b>400,291,860,371</b>
<b>Accumulated depreciation</b>					
Opening balance	40,217,076,421	87,670,603,775	6,915,911,517	1,001,688,043	135,805,279,756
Charge for the year	10,482,223,789	8,475,989,707	732,702,181	199,121,207	19,890,036,884
Disposals	-	-	(564,616,857)	-	(564,616,857)
<b>Closing balance</b>	<b>50,699,300,210</b>	<b>96,146,593,482</b>	<b>7,083,996,841</b>	<b>1,200,809,250</b>	<b>155,130,699,783</b>
<b>Net book value</b>					
Opening balance	187,345,386,721	57,028,236,083	4,042,141,619	896,686,169	249,312,450,592
Closing balance	177,353,888,576	62,672,885,794	4,247,821,256	886,564,962	245,161,160,588

Included in tangible fixed assets were assets costing VND60,735 million which were fully depreciated as of 31 December 2021 (1/1/2021: VND57,589 million), but which are still in active use.

**NET Detergent Joint Stock Company**

Notes to the financial statements for the year ended 31 December 2021 (continued)

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*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***11. Intangible fixed assets**

	<b>Software VND</b>
<b>Cost</b>	
Opening and closing balances	549,000,000
<b>Accumulated amortisation</b>	
Opening balance	67,958,323
Charge for the year	63,499,992
Closing balance	131,458,315
<b>Net book value</b>	
Opening balance	481,041,677
Closing balance	417,541,685

**12. Investment property**

	<b>Buildings VND</b>	<b>Infrastructures VND</b>	<b>Total VND</b>
<b>Cost</b>			
Opening and closing balances	31,727,073,211	2,778,603,708	34,505,676,919
<b>Accumulated depreciation</b>			
Opening balance	21,758,233,867	2,227,790,541	23,986,024,408
Charge for the year	1,517,685,936	62,726,508	1,580,412,444
Closing balance	23,275,919,803	2,290,517,049	25,566,436,852
<b>Net book value</b>			
Opening balance	9,968,839,344	550,813,167	10,519,652,511
Closing balance	8,451,153,408	488,086,659	8,939,240,067

Included in investment property were assets costing VND2,545 million which were fully depreciated as of 31 December 2021 (1/1/2021: VND2,545 million), but which are still in active use.

The fair value of investment property has not been determined as there was no recent market transaction for similar property in the same location as the Company's investment property.

**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2021 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***13. Construction in progress**

	<b>VND</b>
Opening balance	727,469,940
Additions during the year	13,489,800,122
Transfer to tangible fixed assets	(14,010,665,062)
	<hr/>
Closing balance	206,605,000
	<hr/>

**14. Long-term financial investments**

Equity investments in other entities represented an investment in Can Tho Vegetables Joint Stock Company (“Can Tho Vegetables”) with the amount of VND716,390,400. The Company held 6,600 shares with the par value per share of VND100,000 which equivalents to 10.1% of the charter capital of Can Tho Vegetables. As at the reporting date, Can Tho Vegetables ceased its operation due to prolonged losses and it also carried out the procedures to dissolve the entity. The Company’s Board of Management has fully made allowance for diminution in the value of this investment.

**15. Long-term prepaid expenses**

	<b>Infrastructure usage fees VND</b>	<b>Tools and supplies VND</b>	<b>Total VND</b>
Opening balance	44,377,825,686	1,469,917,654	45,847,743,340
Additions during the year	-	382,775,000	382,775,000
Amortisation for the year	(1,128,249,804)	(1,225,440,855)	(2,353,690,659)
	<hr/>	<hr/>	<hr/>
Closing balance	43,249,575,882	627,251,799	43,876,827,681
	<hr/>	<hr/>	<hr/>



**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2021 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***16. Accounts payable to suppliers****Accounts payable to suppliers who are related parties**

	<b>Cost/Amount within payment capacity</b>	
	<b>31/12/2021</b>	<b>1/1/2021</b>
	<b>VND</b>	<b>VND</b>
<b>Other related parties</b>		
South Chemicals Import – Export Joint Stock Company	4,262,992,800	3,790,299,150
Bien Hoa Chemicals Plant – Branch of South Basic Chemicals Joint Stock Company	4,104,051,600	6,480,460,800

The trade related amounts due to related parties were unsecured, interest free and are payable within 30 days from invoice date.

**NET Detergent Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2021 (continued)**

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**17. Taxes payable to State Treasury**

	<b>1/1/2021</b>	<b>Incurred</b>	<b>Paid/Net-off</b>	<b>Transfer to</b>	<b>31/12/2021</b>
	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>taxes receivable</b>	<b>VND</b>
Value added tax	308,350,235	135,654,148,341	(135,452,644,902)	-	509,853,674
Value added tax of import goods	-	16,080,165,283	(16,335,052,182)	254,886,899	-
Corporate income tax	5,001,028,737	17,601,844,808	(17,318,074,042)	-	5,284,799,503
Import tax	-	1,490,110,786	(1,557,437,851)	67,327,065	-
Personal income tax	272,193,552	1,690,513,694	(1,812,585,114)	-	150,122,132
Others	9,447,134	2,178,078,021	(1,194,119,898)	-	993,405,257
	<b>5,591,019,658</b>	<b>174,694,860,933</b>	<b>(173,669,913,989)</b>	<b>322,213,964</b>	<b>6,938,180,566</b>

**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2021 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC  
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	<b>31/12/2021</b>	<b>1/1/2021</b>
	<b>VND</b>	<b>VND</b>
Promotion and support expenses	30,325,901,365	23,500,969,258
Transportation expense	3,940,678,195	3,939,831,518
Sales commission expense	162,242,200	2,702,861,432
Interest expense	5,287,415	4,536,675
Others	1,450,456,450	3,980,007,595
	<hr/>	<hr/>
	35,884,565,625	34,128,206,478
	<hr/>	<hr/>

**19. Other short-term payables**

	<b>31/12/2021</b>	<b>1/1/2021</b>
	<b>VND</b>	<b>VND</b>
Other payables to staffs	2,352,997,845	6,992,828,512
Deposits received	1,186,900,000	1,186,900,000
Union fees	57,309,820	426,304,995
Dividend payables	7,283,930	5,630,930
Others	910,429,485	2,454,865,600
	<hr/>	<hr/>
	4,514,921,080	11,066,530,037
	<hr/>	<hr/>



**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2021 (continued)**

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**20. Short-term borrowings**

	1/1/2021		Movements during the year		31/12/2021		
	Carrying amount VND	Amount within repayment capacity VND	Additions VND	Repayments VND	Foreign exchange differences VND	Carrying amount VND	Amount within repayment capacity VND
Short-term borrowings	20,698,633,290	20,698,633,290	94,026,533,820	(94,316,027,250)	(51,343,740)	20,357,796,120	20,357,796,120

Terms and conditions of outstanding short-term borrowings were as follows:

	Currency	Annual interest rate	31/12/2021 VND	1/1/2021 VND
Unsecured bank loans	USD	2.0%	20,357,796,120	20,698,633,290

As at 31 December 2021 and 1 January 2021, the Company did not have any overdue borrowings including principal and interest.

**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2021 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC  
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Bonus and welfare funds were appropriated from undistributed profits after tax in accordance with the resolution of the Annual General Meeting of Shareholders. This fund is used to pay bonus and welfare to the Company's employees in accordance with the Company's bonus and welfare policies.

Movements of bonus and welfare funds during the year were as follows:

	<b>2021</b>	<b>2020</b>
	<b>VND</b>	<b>VND</b>
Opening balance	5,988,623,418	9,756,765,654
Appropriation during the year	8,005,000,000	1,822,000,000
Utilisation during the year	(3,323,458,008)	(5,590,142,236)
	<hr/>	<hr/>
Closing balance	10,670,165,410	5,988,623,418
	<hr/>	<hr/>

**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2021 (continued)**

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**22. Changes in owners' equity**

	Share capital VND	Investment and development fund VND	Undistributed profits after tax VND	Total VND
<b>Balance as at 1 January 2020</b>	223,983,740,000	15,706,553,642	69,599,095,159	309,289,388,801
Net profit for the year	-	-	133,411,232,580	133,411,232,580
Dividends (Note 24)	-	-	(53,756,097,600)	(53,756,097,600)
Appropriation to bonus and welfare funds	-	-	(1,822,000,000)	(1,822,000,000)
<b>Balance as at 1 January 2021</b>	223,983,740,000	15,706,553,642	147,432,230,139	387,122,523,781
Net profit for the year	-	-	113,363,537,475	113,363,537,475
Dividends (Note 24)	-	-	(134,390,244,000)	(134,390,244,000)
Appropriation to bonus and welfare funds	-	-	(8,005,000,000)	(8,005,000,000)
<b>Balance as at 31 December 2021</b>	223,983,740,000	15,706,553,642	118,400,523,614	358,090,817,256



## NET Detergent Joint Stock Company

Notes to the financial statements for the year ended 31 December 2021 (continued)

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### 23. Share capital

The Company's authorised and issued share capital were as follows:

	31/12/2021		1/1/2021	
	Number of shares	VND	Number of shares	VND
<b>Authorised share capital</b>	22,398,374	223,983,740,000	22,398,374	223,983,740,000
<b>Issued share capital</b>				
Ordinary shares	22,398,374	223,983,740,000	22,398,374	223,983,740,000
<b>Share capital and shares currently in circulation</b>				
Ordinary shares	22,398,374	223,983,740,000	22,398,374	223,983,740,000

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at shareholder's meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

There were no movements of share capital during the year.

### 24. Dividends

The Annual General Meeting of Shareholders of the Company on 23 April 2021 resolved to distribute dividends by cash amounting to VND134,390 million (2020: VND53,756 million).

### 25. Investment and development fund

Investment and development fund was appropriated from undistributed profits after tax in accordance with the resolution of the Annual General Meeting of Shareholders. This fund is established for the purpose of future business expansion.

**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2021 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***26. Off balance sheet items****(a) Lease commitments**

The future minimum lease payments under non-cancellable operating leases were as follows:

	<b>31/12/2021</b> <b>VND</b>	<b>1/1/2021</b> <b>VND</b>
Within one year	2,476,700,745	2,789,574,341
From two to five years	9,042,802,980	9,109,305,764
More than five years	56,461,047,737	59,006,115,961
	<hr/>	<hr/>
	67,980,551,462	70,904,996,066
	<hr/>	<hr/>

**(b) Foreign currencies**

	<b>31/12/2021</b>		<b>1/1/2021</b>	
	<b>Original currency</b>	<b>VND equivalent</b>	<b>Original currency</b>	<b>VND equivalent</b>
USD	9,873	223,531,965	25,981	598,474,408
EUR	212	5,396,669	223	6,242,076
		<hr/>		<hr/>
		228,928,634		604,716,484
		<hr/>		<hr/>

**(c) Capital expenditure commitments**

The Company had the following outstanding capital commitments approved but not provided for in the balance sheet:

	<b>31/12/2021</b> <b>VND</b>	<b>1/1/2021</b> <b>VND</b>
Approved and contracted	6,619,605,700	6,172,988,387
	<hr/>	<hr/>

**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2021 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***27. Revenue from sale of goods and provision of services**

Total revenue represented the gross value of goods sold and services rendered, exclusive of value added tax.

	<b>2021</b>	<b>2020</b>
	<b>VND</b>	<b>VND</b>
Total revenue		
▪ Sale of finished goods	1,424,230,428,929	1,436,833,947,465
▪ Processing services	35,491,551,290	42,475,360,980
▪ Factory rental and other services	6,738,233,420	7,220,493,129
▪ Other revenue	13,184,535,936	3,960,825,960
	<hr/> 1,479,644,749,575	<hr/> 1,490,490,627,534
Less revenue deductions		
▪ Sale returns	-	16,788,211,850
▪ Sale discounts	-	3,588,507,363
	<hr/> -	<hr/> 20,376,719,213
	<hr/> <hr/> 1,479,644,749,575	<hr/> <hr/> 1,470,113,908,321

**28. Cost of sales and services**

	<b>2021</b>	<b>2020</b>
	<b>VND</b>	<b>VND</b>
Total cost of sales and services		
▪ Finished goods sold	1,142,208,152,261	1,087,031,483,227
▪ Processing services	25,505,164,836	34,255,374,955
▪ Factory rental and other services	4,640,371,167	2,139,684,090
▪ Others	9,294,333,951	2,201,196,030
	<hr/> 1,181,648,022,215	<hr/> 1,125,627,738,302



**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2021 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***29. Financial income**

	<b>2021 VND</b>	<b>2020 VND</b>
Interest income	4,661,011,556	6,798,527,861
Foreign exchange gains	2,223,858,079	2,510,380,389
	<hr/>	<hr/>
	6,884,869,635	9,308,908,250

**30. Financial expenses**

	<b>2021 VND</b>	<b>2020 VND</b>
Interest expense	459,960,964	602,083,868
Foreign exchange losses	1,190,320,399	1,785,934,667
	<hr/>	<hr/>
	1,650,281,363	2,388,018,535

**31. Selling expenses**

	<b>2021 VND</b>	<b>2020 VND</b>
Sale supporting expenses	66,752,753,051	63,877,767,013
Transportation expenses	40,556,785,007	37,557,874,482
Staff costs	30,960,545,546	27,828,995,614
Promotion expenses	1,357,737,082	26,832,797,728
Packaging expenses	1,954,389,310	3,637,898,235
Depreciation and amortisation	360,360,037	384,699,372
Others	2,856,723,349	5,774,584,523
	<hr/>	<hr/>
	144,799,293,382	165,894,616,967

**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2021 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***32. General and administration expenses**

	<b>2021 VND</b>	<b>2020 VND</b>
Staff costs	11,433,176,098	11,767,217,235
Depreciation and amortisation	3,840,315,524	3,736,962,449
Tax, fees and duties	3,628,365,937	3,532,727,459
Office materials and equipments	1,795,588,804	1,672,935,634
Others	9,725,262,095	11,530,539,744
	<hr/> 30,422,708,458 <hr/>	<hr/> 32,240,382,521 <hr/>

**33. Production and business costs by elements**

	<b>2021 VND</b>	<b>2020 VND</b>
Material expenses	1,068,096,442,291	1,057,792,185,815
Labour costs and staff costs	67,738,933,719	69,532,705,450
Depreciation and amortisation	21,533,949,320	20,964,660,247
Others	199,500,698,725	175,473,186,278
	<hr/> 1,356,870,024,055 <hr/>	<hr/> 1,323,762,737,790 <hr/>

**34. Income tax****(a) Recognised in the statement of income**

	<b>2021 VND</b>	<b>2020 VND</b>
<b>Current tax expense</b>		
Current year	17,284,402,603	20,275,599,085
Under provision in prior years	317,442,205	-
	<hr/> 17,601,844,808 <hr/>	<hr/> 20,275,599,085 <hr/>
Income tax expense	<hr/> 17,601,844,808 <hr/>	<hr/> 20,275,599,085 <hr/>



**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2021 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***(b) Reconciliation of effective tax rate**

	<b>2021</b>	<b>2020</b>
	<b>VND</b>	<b>VND</b>
Accounting profit before tax	130,965,382,283	153,686,831,665
Tax at the Company's tax rate	26,193,076,457	30,737,366,333
Tax incentives	(8,048,710,419)	(11,039,817,993)
Other temporary differences	(881,402,435)	-
Non-deductible expenses	21,439,000	578,050,745
Under provision in prior years	317,442,205	-
	<b>17,601,844,808</b>	<b>20,275,599,085</b>

**(c) Applicable tax rates**

In accordance with the corporate income tax law, the Company has an obligation to pay the government income tax at rate of 20% of taxable profits. In addition, the Company has the expansion project in geographical areas eligible for incentives under the provisions of Decree No. 218/2013/ND-CP and meets one of the conditions as stipulated by the Circular No. 78/2014/TT-BTC which was amended and supplemented by Circular No. 96/2015/TT-BTC, and therefore the Company is eligible to apply the tax exemption and reduction period for additional taxable profits generated from the expansion project (not eligible for incentive tax rate) as follows:

- Exempted from income tax for 2 years starting from the first year the expansion project generates taxable profits (2018 - 2019); and
- Entitled to a 50% of income tax for 4 succeeding years (2020 - 2023).

**(d) Tax contingencies**

The taxation laws and their application in Vietnam are subject to interpretation and change over time as well as from one tax office to another. The final tax position may be subject to review and investigation by a number of authorities, who are enabled by law to impose severe fines, penalties and interest charges. These facts may create tax risks in Vietnam that are substantially more significant than in other countries. Management believes that it has adequately provided for tax liabilities based on its interpretation of tax legislation, including transfer pricing requirements and computation of corporate income tax. However, the relevant authorities may have different interpretations and the effects could be significant.



**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2021 (continued)**

**Form B 09 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

**35. Earnings per share**

**(a) Basic earnings per share**

The calculation of basic earnings per share for the year ended 31 December 2021 was based on the profit attributable to ordinary shareholders after deducting the amounts appropriated to bonus and welfare funds for the year of VND113,364 million (2020: VND125,406 million) and a weighted average number of ordinary shares outstanding of 22,398,374 (2020: 22,398,374 shares), calculated as follows:

**(i) Net profit attributable to ordinary shareholders**

	<b>2021 VND</b>	<b>2020 VND (Restated) (*)</b>
Net profit attributable to ordinary shareholders	113,363,537,475	125,406,232,580

**(ii) Weighted average number of ordinary shares**

	<b>2021</b>	<b>2020</b>
Weighted average number of ordinary shares during the year	22,398,374	22,398,374

**(iii) Basic earnings per share**

	<b>2021 VND</b>	<b>2020 VND (Restated) (*)</b>
Basic earnings per share	5,061	5,599

(\*) The basic earnings per share for the year ended 31 December 2020 has been recalculated based on the profit attributable to ordinary shareholders after deducting the actual amount appropriated to bonus and welfare funds, which was approved by shareholders in the Annual General Meeting of Shareholders on 23 April 2021.

**(b) Diluted earnings per share**

As at 31 December 2021 and 1 January 2021, the Company did not have any potential diluted shares. Therefore, the presentation of diluted earnings per share is not applicable.

**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2021 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***36. Significant transactions with related parties**

In addition to related party balances disclosed in other notes to the financial statements, the Company had the following significant transactions with related parties during the year:

	Transaction value	
	2021 VND	2020 VND
<i>Parent company</i>		
<b>Masan HPC Company Limited</b>		
Dividend declared	70,221,780,000	28,088,712,000
<i>Other related parties</i>		
<b>Bien Hoa Chemicals Plant – Branch of South Basic Chemicals Joint Stock Company</b>		
Purchase of goods	32,626,163,000	40,184,383,400
<b>South Chemicals Import – Export Joint Stock Company</b>		
Purchase of goods	30,284,852,900	24,931,840,350
<b>Masan Consumer Corporation</b>		
Sale of finished goods	167,248,576,001	89,342,882,619
<b>Vietnam National Chemical Group</b>		
Dividend declared	48,386,988,000	19,354,795,200
<b>Wincommerce General Commercial Services Joint Stock Company (formerly known as “Vincommerce General Commercial Services Joint Stock Company”)</b>		
Sale of finished goods	38,050,355,207	55,729,211,528
<b>MEATDeli HN Company Limited (former known as “MNS Meat Ha Nam Company Limited”)</b>		
Sale of finished goods	49,314,490	-
<b>Key management personnel</b>		
Remunerations	1,131,276,000	898,768,400

**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2021 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

Included in the remuneration to key management personnel, the actual board fees, salary and bonus for each member of the Company's Board of Directors and the Company's Chief Executive Officer were as follows:

<b>Name</b>	<b>Position</b>	<b>2021 VND</b>	<b>2020 VND</b>
<b>Board of Directors</b>			
Mr. Truong Cong Thang	Chairman	-	-
Mr. Tran Quoc Cuong	Member	48,000,000	57,000,000
Ms. Thai Thi Hong Yen	Member	48,000,000	48,000,000
Ms. Nguyen Hoang Yen	Member	-	-
Mr. Huynh Viet Thang	Member	-	-
Mr. Ngo Van Phuoc	Member	-	-
Ms. Nguyen Thi Phuong Thuy	Member	48,000,000	48,000,000
Mr. Pham Quang Hoa	Member	-	-
	(until 24 September 2020)	-	32,000,000
Mr. Nguyen Manh Hung	Member	-	-
	(until 24 September 2020)	-	32,000,000
<b>Board of Management</b>			
Ms. Thai Thi Hong Yen	General Director	-	-
	(until 17 January 2022)	987,276,000	681,768,400

**37. Post balance sheet events**

There has been no significant event occurred after the balance sheet date which would require adjustments or disclosures to be made in the financial statements.

8 March 2022

Prepared by:



Tran Thi Ai Lien  
Chief Accountant

Approved by:



Phan Trong Chinh  
General Director

