

**NET Detergent Joint-Stock Company**

Quarterly Financial statements for the period ended  
31 December 2021

**NET Detergent Joint-Stock Company  
Corporate Information**

**Business Registration  
Certificate No.**

3600642822

1 July 2003

The Company's Business Registration Certificate has been amended several times, the most recent of which is by Business Registration Certificate No. 3600642822 dated 5 May 2021. The Business Registration Certificate and its amendments were issued by the Department of Planning and Investment of Dong Nai Province.

**Board of Management**

Mr. Truong Cong Thang	Chairman
Ms. Thai Thi Hong Yen	Member
Ms. Nguyen Hoang Yen	Member
Mr. Huynh Viet Thang	Member
Mr. Ngo Van Phuoc	Member
Mr. Tran Quoc Cuong	Member
Ms. Nguyen Thi Phuong Thuy	Member

**Board of Directors**

Ms. Thai Thi Hong Yen	General Director
Mr. Pham Quoc Cuong	Deputy General Director/ Production Director
Mr. Cao Tran Dang Khoa	Quality Director

**Registered Office**

D4 Street, Loc An - Binh Son Industrial Park  
Binh Son Commune, Long Thanh District  
Dong Nai Province  
Vietnam

**NET Detergent Joint-Stock Company**  
**Balance sheet as at 31 December 2021**

**Form B 01a – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/12/2021 VND	1/1/2021 VND
<b>ASSETS</b>				
<b>Current assets</b> (100 = 110 + 120 + 130 + 140 + 150)	<b>100</b>		<b>405,908,491,608</b>	<b>388,752,612,343</b>
<b>Cash and cash equivalents</b>	<b>110</b>	<b>5</b>	<b>41,410,827,367</b>	<b>39,563,916,661</b>
Cash	111		8,410,827,367	14,563,916,661
Cash equivalents	112		33,000,000,000	25,000,000,000
<b>Short-term financial investments</b>	<b>120</b>		<b>94,975,000,000</b>	<b>85,300,000,000</b>
Held-to-maturity investments	123	6	94,975,000,000	85,300,000,000
<b>Accounts receivable – short-term</b>	<b>130</b>		<b>67,305,897,437</b>	<b>63,201,499,922</b>
Accounts receivable from customers – short-term	131	7	64,703,359,421	58,608,876,742
Prepayments to suppliers – short-term	132		126,276,143	2,192,188,589
Other short-term receivables	136	8	2,476,261,873	2,400,434,591
<b>Inventories</b>	<b>140</b>	<b>9</b>	<b>201,792,623,838</b>	<b>198,920,247,289</b>
Inventories	141		201,792,623,838	198,920,247,289
<b>Other current assets</b>	<b>150</b>		<b>424,142,966</b>	<b>1,766,948,471</b>
Deductible value added tax	152		101,929,002	1,631,703,671
Taxes and other receivables from State Treasury	153		322,213,964	135,244,800

**NET Detergent Joint-Stock Company**  
**Balance sheet as at 31 December 2021 (continued)**

**Form B 01a – DN**  
*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/12/2021 VND	1/1/2021 VND
<b>Long-term assets</b> (200 = 220 + 230 + 240 + 250 + 260)	<b>200</b>		<b>298,601,375,021</b>	<b>306,888,358,060</b>
<b>Fixed assets</b>	<b>220</b>		<b>245,578,702,273</b>	<b>249,793,492,269</b>
Tangible fixed assets	221	10	245,161,160,588	249,312,450,592
Cost	222		400,291,860,371	385,117,730,348
Accumulated depreciation	223		(155,130,699,783)	(135,805,279,756)
Intangible fixed assets	227	11	417,541,685	481,041,677
Cost	228		549,000,000	549,000,000
Accumulated amortisation	229		(131,458,315)	(67,958,323)
<b>Investment property</b>	<b>230</b>	<b>12</b>	<b>8,939,240,067</b>	<b>10,519,652,511</b>
Cost	231		34,505,676,919	34,505,676,919
Accumulated depreciation	232		(25,566,436,852)	(23,986,024,408)
<b>Long-term work in progress</b>	<b>240</b>		<b>206,605,000</b>	<b>727,469,940</b>
Construction in progress	242		206,605,000	727,469,940
<b>Long-term financial investments</b>	<b>250</b>	<b>13</b>	<b>-</b>	<b>-</b>
Equity investments in other entities	253		716,390,400	716,390,400
Allowance for diminution in the value of long-term financial investments	254		(716,390,400)	(716,390,400)
<b>Other long-term assets</b>	<b>260</b>		<b>43,876,827,681</b>	<b>45,847,743,340</b>
Long-term prepaid expenses	261	14	43,876,827,681	45,847,743,340
<b>TOTAL ASSETS</b> (270 = 100 + 200)	<b>270</b>		<b>704,509,866,629</b>	<b>695,640,970,403</b>

*The accompanying notes are an integral part of these financial statements*

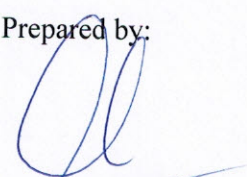
**NET Detergent Joint-Stock Company**  
**Balance sheet as at 31 December 2021 (continued)**

**Form B 01a – DN**  
*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/12/2021 VND	1/1/2021 VND
<b>RESOURCES</b>				
<b>LIABILITIES (300 = 310 + 330)</b>	<b>300</b>		<b>346,419,049,373</b>	<b>308,518,446,622</b>
<b>Current liabilities</b>	<b>310</b>		<b>346,319,049,373</b>	<b>308,418,446,622</b>
Accounts payable to suppliers				
– short-term	311	15	250,017,710,824	201,953,380,112
Advances from customers – short-term	312		5,975,576,882	12,141,553,837
Taxes payable to State Treasury	313	16	6,938,180,566	5,591,019,658
Payables to employees	314		11,960,132,866	16,850,499,792
Accrued expenses – short-term	315	17	35,884,565,625	34,128,206,478
Other short-term payables	319	18	4,514,921,080	11,066,530,037
Short-term borrowings	320	19	20,357,796,120	20,698,633,290
Bonus and welfare funds	322		10,670,165,410	5,988,623,418
<b>Long-term liabilities</b>	<b>330</b>		<b>100,000,000</b>	<b>100,000,000</b>
Other payables – long-term	337		100,000,000	100,000,000
<b>EQUITY (400 = 410)</b>	<b>400</b>		<b>358,090,817,256</b>	<b>387,122,523,781</b>
<b>Owners' equity</b>	<b>410</b>	<b>20</b>	<b>358,090,817,256</b>	<b>387,122,523,781</b>
Share capital	411	21	223,983,740,000	223,983,740,000
– Ordinary shares with voting rights	411a		223,983,740,000	223,983,740,000
Investment and development fund	418	23	15,706,553,642	15,706,553,642
Undistributed profits after tax	421		118,400,523,614	147,432,230,139
– Undistributed profits after tax brought forward	421a		5,036,986,139	14,020,997,559
– Undistributed profit after tax for the current period/prior year	421b		113,363,537,475	133,411,232,580
<b>TOTAL RESOURCES (440 = 300 + 400)</b>	<b>440</b>		<b>704,509,866,629</b>	<b>695,640,970,403</b>

15 January 2022

Prepared by:

  
Tran Thi Ai Lien  
Chief Accountant

Approved by:

  
  
Thai Thi Hong Yen  
General Director

*The accompanying notes are an integral part of these financial statements*

**Net Detergent Joint-Stock Company**  
**Statement of income for the period ended 31 December 2021**

**Form B 02a – DN**  
*(Issued under Circular No. 200/2014/TT-BTC*  
*dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	Quarter IV		Period to date	
			2021 VND	2020 VND	2021 VND	2020 VND
Revenue from sales of goods and provision of services	01	25	471,285,440,832	380,615,565,174	1,479,644,749,575	1,490,490,627,534
Revenue deductions	02	25	-	17,280,352,995	-	20,376,719,213
<b>Net revenue from sales of goods and provision of services (10 = 01 - 02)</b>	<b>10</b>		<b>471,285,440,832</b>	<b>363,335,212,179</b>	<b>1,479,644,749,575</b>	<b>1,470,113,908,321</b>
Cost of sales and services provided	11	26	384,946,277,949	274,345,091,917	1,181,648,022,215	1,125,627,738,302
<b>Gross profit (20 = 10 - 11)</b>	<b>20</b>		<b>86,339,162,883</b>	<b>88,990,120,262</b>	<b>297,996,727,360</b>	<b>344,486,170,019</b>
Financial income	21	27	2,176,645,974	2,930,221,001	6,884,869,635	9,308,908,250
Financial expenses	22	28	654,224,573	296,825,507	1,650,281,363	2,388,018,535
<i>In which: Interest expense</i>	23		154,521,533	165,095,994	459,960,964	602,083,868
Selling expenses	25		47,376,808,800	48,496,329,888	144,799,293,382	165,894,616,967
General and administration expenses	26		8,100,431,299	8,442,972,076	30,422,708,458	32,240,382,521
<b>Net operating profit</b> <b>{30 = 20 + (21 - 22) - (25 + 26)}</b>	<b>30</b>		<b>32,384,344,185</b>	<b>34,684,213,792</b>	<b>128,009,313,792</b>	<b>153,272,060,246</b>
Other income	31		2,711,855,970	150,622,703	3,674,420,761	729,713,498
Other expenses	32		467,154,071	112,002,384	718,352,270	314,942,079
<b>Other profit (40 = 31 - 32)</b>	<b>40</b>		<b>2,244,701,899</b>	<b>38,620,319</b>	<b>2,956,068,491</b>	<b>414,771,419</b>
<b>Accounting profit before tax</b> <b>(50 = 30 + 40) (carried forward to next page)</b>	<b>50</b>		<b>34,629,046,084</b>	<b>34,722,834,111</b>	<b>130,965,382,283</b>	<b>153,686,831,665</b>

*The accompanying notes are an integral part of these financial statements*

**NET Detergent Joint-Stock Company**  
**Statement of income for the period ended 31 December 2021 (continued)**

**Form B 02a – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	Quarter IV		Period to date	
			2021 VND	2020 VND	2021 VND	2020 VND
Accounting profit before tax (brought forward from previous page)	50		34,629,046,084	34,722,834,111	130,965,382,283	153,686,831,665
Income tax expense – current	51		5,284,799,503	5,001,028,737	17,601,844,808	20,275,599,085
<b>Net profit after tax (60 = 50 - 51)</b>	<b>60</b>		<b>29,344,246,581</b>	<b>29,721,805,374</b>	<b>113,363,537,475</b>	<b>133,411,232,580</b>

	Code	Note	Quarter IV		Period to date	
			2021 VND	2020 VND <i>(restated)</i>	2021 VND	2020 VND <i>(restated)</i>
<b>Earnings per share</b>						
Basic earnings per share	70	29	1,310	1,238	5,061	5,599

15 January 2022

Prepared by:  
  
Tran Thi Ai Lien  
Chief Accountant

Approved by:  
  
  
Thai Thi Hong Yen  
General Director

*The accompanying notes are an integral part of these financial statements*

**Net Detergent Joint-Stock Company**  
**Statement of cash flows for the period ended 31 December 2021**  
**(Indirect method)**

**Form B 03a – DN**  
*(Issued under Circular No. 200/2014/TT-BTC*  
*dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	For the period ended	
			31/12/2021 VND	31/12/2020 VND
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
<b>Accounting profit before tax</b>	<b>01</b>		<b>130,965,382,283</b>	<b>153,686,831,665</b>
<b>Adjustments for</b>				
Depreciation and amortisation	02		21,533,949,320	20,964,660,247
Exchange arising from revaluation of monetary items denominated in foreign currencies	04		96,380,017	(6,842,929)
Profits from investing activities	05		(4,883,738,829)	(6,798,527,861)
Interest expense	06		459,960,964	602,083,868
<b>Operating profit before changes in working capital</b>	<b>08</b>		<b>148,171,933,755</b>	<b>168,448,204,990</b>
Change in receivables	09		(4,935,556,514)	(12,724,487,814)
Change in inventories	10		(2,872,376,549)	(94,269,893,711)
Change in payables and other liabilities	11		33,183,573,141	30,512,905,159
Change in prepaid expenses	12		1,970,915,659	1,258,525,770
			<b>175,518,489,492</b>	<b>93,225,254,394</b>
Interest paid	14		(459,210,224)	(602,050,329)
Corporate income tax paid	15		(17,318,074,042)	(16,995,314,675)
Other payments for operating activities	17		(3,323,458,008)	(5,590,142,236)
<b>Net cash flows from operating activities</b>	<b>20</b>		<b>154,417,747,218</b>	<b>70,037,747,154</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Payments for additions to fixed assets and other long-term assets	21		(13,064,529,970)	(9,565,978,451)
Proceeds from disposals of fixed assets and other long-term assets	22		222,727,273	-
Payments for term deposits at banks	23		(116,475,000,000)	(59,600,000,000)
Collections from term deposits at banks	24		106,800,000,000	37,800,000,000
Receipts of interest	27		4,624,240,108	6,816,851,971
<b>Net cash flows from investing activities</b>	<b>30</b>		<b>(17,892,562,589)</b>	<b>(24,549,126,480)</b>

*The accompanying notes are an integral part of these financial statements*



**Net Detergent Joint-Stock Company**  
**Statement of cash flows for the period ended 31 December 2021**  
**(Indirect method – continued)**

**Form B 03a – DN**  
*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*


	Code	Note	For the period ended	
			31/12/2021 VND	31/12/2020 VND
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Proceeds from borrowings	33		94,026,533,820	128,120,561,610
Payments to settle loan principals	34		(94,316,027,250)	(116,823,559,800)
Payments of dividends	36		(134,388,591,000)	(53,755,436,400)
<b>Net cash flows from financing activities</b>	<b>40</b>		<b>(134,678,084,430)</b>	<b>(42,458,434,590)</b>
<b>Net cash flows during the period</b> (50 = 20 + 30 + 40)	<b>50</b>		<b>1,847,100,199</b>	<b>3,030,186,084</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>60</b>		<b>39,563,916,661</b>	<b>36,532,947,546</b>
<b>Effect of exchange rate fluctuations</b>	<b>61</b>		<b>(189,493)</b>	<b>783,031</b>
<b>Cash and cash equivalents at the end of the period</b> (70 = 50 + 60 + 61)	<b>70</b>	<b>5</b>	<b>41,410,827,367</b>	<b>39,563,916,661</b>

15 January 2022

Prepared by:

  
Tran Thi Ai Lien  
Chief Accountant

Approved by:

  
Thai Thi Hong Yen  
General Director



*The accompanying notes are an integral part of these financial statements*

**NET Detergent Joint-Stock Company**  
**Notes to the financial statements for the period ended 31 December 2021**

**Form B 09a – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

**1. Reporting entity**

**(a) Ownership structure**

NET Detergent Joint-Stock Company (“the Company”) is incorporated as a joint stock company in Vietnam.

As at 31 December 2021, the Company has 3 dependent branches which are Hanoi Branch, Ho Chi Minh City Branch and Bien Hoa Branch (1/1/2021: 3 dependent branches).

**(b) Principal activities**

The principal activities of the Company are to:

- manufacture of washing power and detergents;
- wholesale of washing power, hygiene products and cleaning chemicals; and
- rental of warehouses, factories and offices, real estate business.

**(c) Normal operating cycle**

The normal operating cycle of the Company is generally within 12 months.

**(d) Company structure**

As at 31 December 2021, the Company had 555 employees (1/1/2021: 592 employees).

**2. Basis of preparation**

**(a) Statement of compliance**

The financial statements have been prepared in accordance with Vietnamese Accounting Standard, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

**(b) Basis of measurement**

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

**NET Detergent Joint-Stock Company**  
**Notes to the financial statements for the period ended 31 December 2021 (continued)**

**Form B 09a – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

**(c) Annual accounting period**

The annual accounting period of the Company is from 1 January to 31 December. These quarterly financial statements are prepared for the nine-month period ended 31 December 2021.

**(d) Accounting and presentation currency**

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statement presentation purpose.

**3. Corresponding figures**

Corresponding figures were derived from the balances and amounts reported in the Company's financial statements as at and for the year ended 31 December 2020.

**4. Summary of significant accounting policies**

The following significant accounting policies have been adopted by the Company in the preparation of these financial statements.

**(a) Foreign currency transactions**

Transactions in currencies other than VND during the period have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively, at the end of the annual accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

**(b) Cash and cash equivalents**

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

**(c) Investments**

**(i) Held-to-maturity investments**

Held-to-maturity investments are those that the Company's management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks with original term to maturity of more than three months. These investments are stated at costs less allowance for doubtful debts.

## NET Detergent Joint-Stock Company

### Notes to the financial statements for the period ended 31 December 2021 (continued)

Form B 09a – DN

(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)

#### (ii) *Investments in equity instruments of other entities*

Investments in equity instruments of other entities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss, except where such a loss was anticipated by the Company's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

#### (d) **Accounts receivable**

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

#### (e) **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and direct selling expenses.

The Company applies the perpetual method of accounting for inventories.

#### (f) **Tangible fixed assets**

##### (i) *Cost*

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair and maintenance and overhaul cost, is charged to the statement of income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

##### (ii) *Depreciation*

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

▪ buildings and structures	5 – 40 years
▪ machinery and equipment	5 – 15 years
▪ motor vehicles	6 – 10 years
▪ office equipment	3 – 15 years

## NET Detergent Joint-Stock Company

### Notes to the financial statements for the period ended 31 December 2021 (continued)

Form B 09a – DN

(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)

#### (g) Intangible fixed assets

##### *Software*

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis from 8 years to 10 years.

#### (h) Investment property

##### (i) *Cost*

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its price of buildings, infrastructures and any directly attributable expenditures of bringing the property to the condition necessary for it to be capable of operating in the manner intended by the Board of Management of the Company's subsidiary. Expenditure incurred after the investment property held to earn rental has been put into operation, such as repair and maintenance cost, is charged to the statement of income in the period in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.

##### (ii) *Depreciation*

Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

- buildings 20 – 25 years
- structures 5 – 20 years

#### (i) Construction in progress

Construction in progress represents the cost of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

#### (j) Long-term prepaid expenses

##### (i) *Infrastructure usage*

Infrastructure usage expenses are prepaid expenses incurred in connection with securing the use of infrastructure in the industrial park. These costs are amortised on a straight-line basis over the term of the contract for using the infrastructure of 47 years.

##### (ii) *Tools and instruments*

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and instruments are amortised on a straight-line basis over 2 years to 3 years.

## **NET Detergent Joint-Stock Company**

### **Notes to the financial statements for the period ended 31 December 2021 (continued)**

**Form B 09a – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

#### **(k) Accounts payable to suppliers and other payables**

Accounts payable to suppliers and other payables are stated at their cost.

#### **(l) Provisions**

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### **(m) Share capital**

##### ***Ordinary shares***

Ordinary shares are stated at par value. Excess of cash received from share issues over par value is recorded as share premium. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

#### **(n) Taxation**

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## **NET Detergent Joint-Stock Company**

### **Notes to the financial statements for the period ended 31 December 2021 (continued)**

**Form B 09a – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

#### **(o) Revenue**

##### **(i) Sales of goods**

Revenue from the sale of goods is recognised in the statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of goods. Revenue on sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

##### **(ii) Processing services**

Revenue from processing services is recognised in the statement of income when the goods have been processed and accepted by the client. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

##### **(iii) Rental income**

Rental income from leased property is recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

##### **(iv) Interest income**

Interest income is recognised in the statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

#### **(p) Borrowing costs**

Borrowing costs are recognised as an expense in the period in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

#### **(q) Earnings per share**

The Company presents basic and diluted earnings per share (“EPS”) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares.

The profit or loss attributable to the ordinary shareholders of Company is determined after deducting any amounts appropriated to bonus and welfare funds for the period.

## NET Detergent Joint-Stock Company

### Notes to the financial statements for the period ended 31 December 2021 (continued)

Form B 09a – DN

(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)

#### (r) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Board of Directors assessed that the Company only operates in one main business segment, which is producing detergents and chemicals. The Company's primary format for segment reporting is based on geographical segments.

#### (s) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

## 5. Cash and cash equivalents

	31/12/2021 VND	1/1/2021 VND
Cash on hand	253,038,315	825,376,325
Cash in banks	8,157,789,052	13,738,540,336
Cash equivalents	33,000,000,000	25,000,000,000
	<hr/>	<hr/>
	41,410,827,367	39,563,916,661
	<hr/>	<hr/>

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transactions dates.

## 6. Held-to-maturity investments

	31/12/2021 VND	1/1/2021 VND
Term deposits at banks	94,975,000,000	85,300,000,000
	<hr/>	<hr/>

Held-to-maturity investments represented term deposits at banks with terms to maturity of more than 12 months from the reporting date.



**NET Detergent Joint-Stock Company****Notes to the financial statements for the period ended 31 December 2021 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***7. Accounts receivable from customers – short-term****Accounts receivable from customers who are related parties**

	31/12/2021 VND	1/1/2021 VND
Masan Consumer Corporation	17,823,678,600	-
Wincommerce General Commercial Services Joint Stock Company (formerly known as Vincommerce General Commercial Services Joint Stock Company)	20,741,955,740	13,306,881,061

The trade related amounts due from related parties were unsecured, interest free and are receivable within 30 days from invoice date.

**8. Other short-term receivables**

	31/12/2021 VND	1/1/2021 VND
Deposits	987,300,000	986,100,000
Interest accrued on deposits	908,612,269	871,840,821
Advances	55,870,000	26,900,000
Others	524,479,604	515,593,770
	2,476,261,873	2,400,434,591

**9. Inventories**

	31/12/2021		1/1/2021	
	Cost VND	Allowance VND	Cost VND	Allowance VND
Goods in transit	7,084,182,360	-	6,967,192,940	-
Raw materials	144,836,227,896	-	137,030,048,677	-
Tools and supplies	449,859,560	-	450,049,440	-
Work in progress	4,058,318,917	-	2,111,388,897	-
Finished goods	45,364,035,105	-	52,361,567,335	-
	201,792,623,838	-	198,920,247,289	-

**NET Detergent Joint-Stock Company**

**Notes to the financial statements for the period ended 31 December 2021 (continued)**

**Form B 09a – DN**

*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

**10. Tangible fixed assets**

	<b>Buildings and structures VND</b>	<b>Machinery and equipment VND</b>	<b>Motor vehicles VND</b>	<b>Office equipment VND</b>	<b>Total VND</b>
<b>Cost</b>					
Opening balance	227,562,463,142	144,698,839,858	10,958,053,136	1,898,374,212	385,117,730,348
Additions during the period	-	600,700,000	938,381,818	189,000,000	1,728,081,818
Transfer from construction in progress	490,725,644	13,519,939,418	-	-	14,010,665,062
Disposals	-	-	(564.616.857)	-	(564.616.857)
Closing balance	228,053,188,786	158,819,479,276	11,331,818,097	2,087,374,212	400,291,860,371
<b>Accumulated depreciation</b>					
Opening balance	40,217,076,421	87,670,603,775	6,915,911,517	1,001,688,043	135,805,279,756
Charge for the period	10,482,223,789	8,475,989,707	732,702,181	199,121,207	19,890,036,884
Disposals	-	-	(564.616.857)	-	(564.616.857)
Closing balance	50,699,300,210	96,146,593,482	7,083,996,841	1,200,809,250	155,130,699,783
<b>Net book value</b>					
Opening balance	187,345,386,721	57,028,236,083	4,042,141,619	896,686,169	249,312,450,592
Closing balance	177,353,888,576	62,672,885,794	4,247,821,256	886,564,962	245,161,160,588

Included in tangible fixed assets were assets costing VND60,735 million which were fully depreciated as at 31 December 2021 (1/1/2021: VND57,589 million), but which are still in active use.

**NET Detergent Joint-Stock Company****Notes to the financial statements for the period ended 31 December 2021 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***11. Intangible fixed assets**

	<b>Software VND</b>
<b>Cost</b>	
Opening and closing balances	549,000,000
<b>Accumulated amortisation</b>	
Opening balance	67,958,323
Charge for the period	63,499,992
Closing balance	131,458,315
<b>Net book value</b>	
Opening balance	481,041,677
Closing balance	417,541,685

**NET Detergent Joint-Stock Company****Notes to the financial statements for the period ended 31 December 2021 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***12. Investment property**

	<b>Buildings VND</b>	<b>Infrastructure VND</b>	<b>Total VND</b>
<b>Cost</b>			
Opening and closing balances	31,727,073,211	2,778,603,708	34,505,676,919
<hr/>			
<b>Accumulated amortisation</b>			
Opening balance	21,758,233,867	2,227,790,541	23,986,024,408
Charge for the period	1,517,685,936	62,726,508	1,580,412,444
<hr/>			
Closing balance	23,275,919,803	2,290,517,049	25,566,436,852
<hr/>			
<b>Net book value</b>			
Opening balance	9,968,839,344	550,813,167	10,519,652,511
Closing balance	8,451,153,408	488,086,659	8,939,240,067
<hr/>			

Included in investment property were assets costing VND2,545 million which were fully depreciated as at 31 December 2021 (1/1/2021: VND2,545 million), but which are still in active use.

**13. Long-term financial investments**

Equity investments in other entities represented an investment in Can Tho Vegetables Joint Stock Company amounting to VND716,390,400. The Company holds 6,600 shares, par value is VND100,000 per share, equivalent to 10.1% of the charter capital of Can Tho Vegetables Joint Stock Company. Currently, Can Tho Vegetables Joint Stock Company has stopped their operation due to prolonged loss and it has also carried out procedures to dissolve the enterprise. The Company's Board of Directors has made a provision of 100% for all the above investments with the amount of VND716,390,400.

**Net Detergent Joint Stock Company****Notes to the financial statements for the period ended 31 December 2021 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***14. Long-term prepaid expenses**

	<b>Infrastructure usage VND</b>	<b>Tools and instruments VND</b>	<b>Total VND</b>
Opening balance	44,377,825,686	1,469,917,654	45,847,743,340
Additions during the period	-	382,775,000	382,775,000
Amortisation for the period	(1,128,249,804)	(1,225,440,855)	(2,353,690,659)
Closing balance	43,249,575,882	627,251,799	43,876,827,681

**15. Accounts payable to suppliers – short-term****Accounts payable to suppliers who are related parties**

	<b>Cost/Amount within payment capacity</b>	
	<b>31/12/2021 VND</b>	<b>1/1/2021 VND</b>
Bien Hoa Chemicals Plant - South Basic Chemicals Joint Stock Company	4,104,051,600	6,480,460,800
South Chemicals Import - Export Joint Stock Company	4,262,992,800	3,790,299,150

The trade related amounts due to the parent company were unsecured, interest free and are payable within 30 days from invoice date.

**Net Detergent Joint Stock Company****Notes to the financial statements for the period ended 31 December 2021 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***16. Taxes payable to State Treasury**

	<b>1/1/2021 VND</b>	<b>Incurred VND</b>	<b>Paid/net-off VND</b>	<b>Reclassify to receivable</b>	<b>31/12/2021 VND</b>
Value added tax	308,350,235	135,654,148,341	135,452,644,902	-	509,853,674
Import goods value added tax	-	16,080,165,283	16,335,052,182	254,886,899	-
Import tax	-	1,490,110,786	1,557,437,851	67,327,065	-
Corporate income tax	5,001,028,737	17,601,844,808	17,318,074,042	-	5,284,799,503
Personal income tax	272,193,552	1,690,513,694	1,812,585,114	-	150,122,132
Others	9,447,134	2,178,078,021	1,194,119,898	-	993,405,257
	<b>5,591,019,658</b>	<b>174,694,860,933</b>	<b>173,669,913,989</b>	<b>322,213,964</b>	<b>6,938,180,566</b>

**Net Detergent Joint Stock Company****Notes to the financial statements for the period ended 31 December 2021 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***17. Accrued expenses – short-term**

	<b>31/12/2021</b>	<b>1/1/2021</b>
	<b>VND</b>	<b>VND</b>
Promotion and support expenses	30,325,901,365	23,500,969,258
Transportation expenses	3,940,678,195	3,939,831,518
Sales commission expenses	162,242,200	2,702,861,432
Interest expenses	5,287,415	4,536,675
Others	1,450,456,450	3,980,007,595
	<hr/>	<hr/>
	35,884,565,625	34,128,206,478

**18. Other short-term payables**

	<b>31/12/2021</b>	<b>1/1/2021</b>
	<b>VND</b>	<b>VND</b>
Payable to employees	2,352,997,845	6,992,828,512
Deposits received	1,186,900,000	1,186,900,000
Union fee, social insurance	57,309,820	426,304,995
Others	917,713,415	2,460,496,530
	<hr/>	<hr/>
	4,514,921,080	11,066,530,037

**NET Detergent Joint-Stock Company**

**Notes to the financial statements for the period ended 31 December 2021 (continued)**

**Form B 09a – DN**

*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

**19. Short-term borrowings**

	1/1/2021		Movements during the period			31/12/2021	
	Carrying amount VND	Amount within repayment capacity VND	Addition VND	Decrease VND	Revaluation difference VND	Carrying amount VND	Amount within repayment capacity VND
Short-term borrowings	20,698,633,290	20,698,633,290	94,026,533,820	(94,316,027,250)	(51,343,740)	20,357,796,120	20,357,796,120

The loans dominated in USD are unsecured and bear interest rate of 2.0% p.a (2020: 2.0% p.a).



**NET Detergent Joint-Stock Company**

Notes to the financial statements for the period ended 31 December 2021 (continued)

**Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)***20. Changes in owners' equity**

	Share capital VND	Investment and development fund VND	Undistributed profits after tax VND	Total VND
<b>Balance as at 1 January 2020</b>	223,983,740,000	15,706,553,642	69,599,095,159	309,289,388,801
Net profit for the period	-	-	133,411,232,580	133,411,232,580
Dividends	-	-	(53,756,097,600)	(53,756,097,600)
Appropriation to bonus and welfare funds	-	-	(1,822,000,000)	(1,822,000,000)
<b>Balance as at 31 December 2020</b>	223,983,740,000	15,706,553,642	147,432,230,139	387,122,523,781
<b>Balance as at 1 January 2021</b>	223,983,740,000	15,706,553,642	147,432,230,139	387,122,523,781
Net profit for the period	-	-	113,363,537,475	113,363,537,475
Dividends	-	-	(134,390,244,000)	(134,390,244,000)
Appropriation to bonus and welfare funds	-	-	(8,005,000,000)	(8,005,000,000)
<b>Balance as at 31 December 2021</b>	223,983,740,000	15,706,553,642	118,400,523,614	358,090,817,256

## NET Detergent Joint-Stock Company

Notes to the financial statements for the period ended 31 December 2021 (continued)

Form B 09a – DN

(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)

### 21. Share capital

The Company's authorised and issued share capital are:

	31/12/2021		1/1/2021	
	Number of shares	VND	Number of shares	VND
<b>Authorised share capital</b>	22,398,374	223,983,740,000	22,398,374	223,983,740,000
<b>Issued shares</b>				
Ordinary shares	22,398,374	223,983,740,000	22,398,374	223,983,740,000
<b>Shares currently in circulation</b>				
Ordinary shares	22,398,374	223,983,740,000	22,398,374	223,983,740,000

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at shareholder's meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

There was no movements in share capital during the period.

### 22. Dividends

The Annual General Meeting of Shareholders of the Company on 23 April 2021 resolved to distribute dividends by cash amounting to VND134,390 million. The dividends payable will be accrued upon the approval of Board of Directors and the list of shareholders entitled is determined

### 23. Investment and development fund

Investment and development funds were appropriated from retained profits in accordance with the resolution of General Meeting of Shareholders. These funds were established for the purpose of future business expansion.

**NET Detergent Joint-Stock Company****Notes to the financial statements for the period ended 31 December 2021 (continued)**

Form B 09a – DN

*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***24. Off balance sheet items****Foreign currencies**

	31/12/2021		1/1/2021	
	Original currency	VND equivalent	Original currency	VND equivalent
▪ USD	9,873.32	223,531,965	25,981.09	598,474,408
▪ EUR	212.54	5,396,669	223.46	6,242,076
		228,928,634		604,716,484

**25. Revenue from sales of goods and provision of services**

Total revenue represents the gross value of goods sold and services rendered, exclusive of value added tax.

	For the period ended	
	31/12/2021 VND	31/12/2020 VND
Total revenue		
▪ Sales of finished goods	1,424,230,428,929	1,436,833,947,465
▪ Sales of services, processing and investment property held to earn rental	42,229,784,710	49,695,854,109
▪ Other revenue	13,184,535,936	3,960,825,960
	1,479,644,749,575	1,490,490,627,534
Less revenue deductions		
▪ Sales returns	-	16,788,211,850
▪ Sales discounts	-	3,096,366,218
		- 20,376,719,213
Net revenue	1,479,644,749,575	1,470,113,908,321

**NET Detergent Joint-Stock Company****Notes to the financial statements for the period ended 31 December 2021 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***26. Cost of sales and services provided**

	For the period ended	
	31/12/2021	31/12/2020
	VND	VND
Total cost of sales		
▪ Finished goods sold	1,142,208,152,261	1,087,031,483,227
▪ Cost of services, processing and investment property held to earn rental	30,145,536,003	36,395,059,045
▪ Others	9,294,333,951	2,201,196,030
	<hr/>	<hr/>
	1,181,648,022,215	1,125,627,738,302

**27. Financial income**

	For the period ended	
	31/12/2021	31/12/2020
	VND	VND
Interest income	4,661,011,556	6,798,527,861
Foreign exchange gains	2,223,858,079	2,510,380,389
	<hr/>	<hr/>
	6,884,869,635	9,308,908,250

**28. Financial expense**

	For the period ended	
	31/12/2021	31/12/2020
	VND	VND
Interest expense	459,960,964	602,083,868
Foreign exchange losses	1,190,320,399	1,785,934,667
	<hr/>	<hr/>
	1,650,281,363	2,388,018,535

**NET Detergent Joint-Stock Company****Notes to the financial statements for the period ended 31 December 2021 (continued)****Form B 09a – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***29. Earnings per share****(a) Basic earnings per share**

The calculation of basic earnings per share for the period ended 31 December 2021 was based on the profit attributable to ordinary shareholders after deducting the amounts appropriated to bonus and welfare funds for the period of VND 113,364 million (the profit attributable to ordinary shareholders after deducting the amounts appropriated to bonus and welfare funds for the period ended 31 December 2020: VND 125,406 million) and a weighted average number of ordinary shares outstanding of 22,398,374 (for the period ended 31 December 2020: 22,398,374 shares), details as follows:

**(i) Net profit attributable to ordinary shareholders**

	<b>For the period ended</b>	
	<b>31/12/2021</b>	<b>31/12/2020</b>
	<b>VND</b>	<b>VND</b>
		<i>(restated)</i>
Net profit attributable to ordinary shareholders	113,363,537,475	133,411,232,580
Less bonus and welfare funds during the period	-	8,005,000,000
Net profit attributable to ordinary shareholders after deducting the amounts appropriated to bonus and welfare funds	113,363,537,475	125,406,232,580

**(ii) Weighted average number of ordinary shares**

	<b>For the period ended</b>	
	<b>31/12/2021</b>	<b>31/12/2020</b>
Weighted average number of ordinary shares at the beginning and at the end of period-in circulation	22,398,374	22,398,374

**(iii) Basic earnings per share**

	<b>For the period ended</b>	
	<b>31/12/2021</b>	<b>31/12/2020</b>
	<b>VND</b>	<b>VND</b>
		<i>(restated)</i>
Basic earnings per share	5,061	5,599

**(b) Diluted earnings per share**

As at 31 December 2021 and 1 January 2021, the Company did not have potential diluted shares. Therefore, the presentation of diluted earnings per share is not applicable.

**NET Detergent Joint-Stock Company**

Notes to the financial statements for the period ended 31 December 2021 (continued)

Form B 09a – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

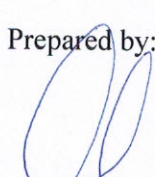
**30. Significant transactions with related parties**

In addition to related party balances disclosed in other notes to the financial statements, the Company had the following significant transactions with related parties during the period:

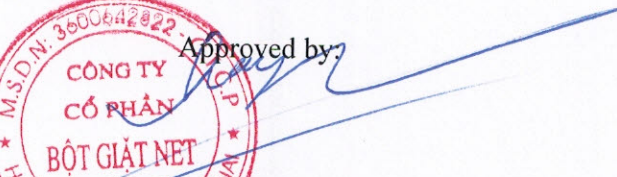
	Transaction value for the period ended	
	31/12/2021 VND	31/12/2020 VND
<b>Bien Hoa Chemicals Plant - South Basic Chemicals Joint Stock Company</b>		
Purchase of goods	32,626,163,000	40,184,383,400
<b>South Chemicals Import - Export Joint Stock Company</b>		
Purchase of goods	30,284,852,900	24,931,840,350
<b>Masan Consumer Corporation</b>		
Sales of finished goods	167,248,576,001	89,295,038,968
<b>Masan HPC Company Limited</b>		
Dividends disclosed	70,221,780,000	28,088,712,000
<b>Vietnam National Chemical Group</b>		
Dividends disclosed	48,386,988,000	19,354,795,200
<b>Wincommerce General Commercial Services Joint Stock Company</b> (formerly known as Vincommerce General Commercial Services Joint Stock Company)		
Sales of finished goods	37,830,085,554	55,729,211,528
<b>MNS MEAT Ha Nam Company Limited</b>		
Sales of finished goods	49,314,490	-
<b>Members of Board of Management and Board of Directors</b>		
Remunerations	994,876,000	898,768,400

15 January 2022

Prepared by:

  
 Tran Thi Ai Lien  
 Chief Accountant

Approved by:

  
 Thai Thi Hong Yen  
 General Director
